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RAINING AND EDUCATION **HOSPITALITY INDUSTRY** ALBERTA'S TOURISM/ PROGRAMS FOR



COUNCIL

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This second edition of the Alberta Tourism Education Council Resource Directory

of training and educational opportunities is an effort to inventory the existing program offerings of educational institutions and other training sources. Every effort has been made to ensure the accuracy and completeness of the information collected. Any updates, errors or omissions should be brought to the attention of the Alberta Tourism Education Council. This can be achieved by completing the information form provided on the next page of this directory.

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The Resource Directory was compiled as a reference manual to assist individuals who are planning a career in tourism to select appropriate training opportunities We would like to extend a special thank you to those who contributed to the Directory and gave their support to its publication.

We would also like to take this opportunity to offer our encouragement to those people who are continuing their educations in the tourism/hospitality field. It is a dynamic and challenging area that is growing rapidly, and needs dedicated and hard working individuals like you! We wish you the best of luck in your future endeavours!

MARCH 1990

St. A. C.

INFORMATION

Please complete this form, as applicable, if you wish to update your agency's listing or submit a new listing.	INSTITUTION/ORGANIZATION:	PROGRAM/COURSE/SEMINAR:	DESCRIPTION OF PROGRAM:		DATES OFFERED:	LOCATIONS:	ELIGIBILITY REQUIREMENTS:	The second secon	FEE:	CONTACT:	Please send this form to: Alberta Tourism Education Council	Tool Standard Life Centre	10405 Jasper Avenue Edmonton, Alberta
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ALBERTA HOTEL ASSOCIATION 401, Centre 104, 5241 Calgary Trail South Edmonton, AB T6H 5G8 Phone: (403)436-6112 Fax:436-5409

CONTACT	James P. Hansen CHA, Executive Vice- President; phone 436-6112			
DATES/LOCATION	Offered annually: Five days during February Edmonton,AB			TANK TO COLUMN TO THE PARTY OF
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REQUIREMENTS		Transport Transp	berry depended to the state of other constants of the state of other constants of the state of other constants of the state of other constants of the state of	MITTELLES
DESCRIPTION	Five day course with legal, labor, liquor and customer issues. Guest speakers from government and private industry.		The control of the co	THE CONTRACTOR
PROGRAM	Seminar on Hotel Management (5 days)			NATION INVESTIGATION IN

ALBERTA TOURISM 10155-102 Street Edmonton, AB T5J 41.6 Phone: (403)427-7612

ENIS FEE DATES/LOCATION CONTACT	ared No Seminar is resented Ms. Colleen charge. at the request of a Cruickshank, line ing or community. The Community and tion crommunity. The Programming, chosen to be provides convenient to the provides convenient to the Services minimum any community in phone 427-7612 dance 15,	ared No Seminar is Ms. Colleen charge. presented at the Cruickshank, on Request or a hosting Co-ordinator, line in organization or Community ality ization company. Date and provides time chosen are at facility, the convenience of Services minimum the host. Presented Barchi, attennin in any community in phone 427-7612 dance 15. Alberta.	
N REQUIREMENTS	gned to Seminar is geared to staff and volunteers who sector. work in front line tourism/hospitality/ retail positions and deal with regular up work Managers are welcome to attend.	gred to Seminar is geared and to staff and to staff and ervice volunteers who work in front line tourism/hospitatity stomer positions where they don't deal with tions. The staff customers, and are exhibitions, museums, etc.	
DESCRIPTION	3.5 hour seminar designed to improve the customer relations skills of those working in the service sector. Topics include tourism awareness, customer service and handling difficult situations. Filtins, group work and a highly interactive format are featured.	3.5 hour seminar designed to improve the attitudes and customer relations skills of those working in the service sector. Topics include tourism awareness, customer service, positive attitudes and handling difficult situations. Films, group work and a highly interactive format are featured.	
PROGRAM	Customer Relations Seminar	Customer Relations & Positive Attitude Seminar	

ALBERTA TOURISM 10155-102 Street Edmonton, AB T5J 41.6 Phone: (403)427-7612

CONTACT	Ms. Colleen Cruickslank, Co-ordinator, Co-ordinator, Community Programming, Industry Services Branch; phone 427-7612
DATES/LOCATION	Seminar is presented at the request of a hosting organization or company. Date and time chosen are at the convenience of the host. Seminars are presented in any community in Alberta.
FEE	No charge. Request- ing organ- ization provides facility, minimum atten- dance 15, etc.
REQUIREMENTS	The seminar is geared to people in Joh Entry or Joh Re-entry programs who plan to work in front line tourism/ hospitality positions.
DESCRIPTION	This 6 hour seminar is designed to improve the customer relations skills of those planning to work in the service sector. Topics include tourism awareness, customer service, listening skills and handling difficult situations. Films, group work and a highly interactive format are featured.
PROGRAM	Customer Relations/Job Entry Seminar

ALBERTA VOCATIONAL CENTRE - CALGARY 332-6th Avenue S.E. Calgary,AB T2G 486 Phone:(403)297-3930

CONTACT	Student Services; phone 297-4001	Continuing Education; phone 297-4040	Continuing Education; phone 297-4040
DATES/LOCATION	Multiple intakes; contact Student Services Department for current information On campus	Open dates depend on waiting list On campus and off- site locations	Open dates depend on waiting list On campus and off- site locations
FEE	\$4.80 per week	\$18.00	\$6.00
REQUIREMENTS	Applicant must be at least 17 years of age, have good health and physical filness. A Grade seducation and basic reading skills are recommended.	None	None
DESCRIPTION	Students are trained in all aspects of the custodial function. This includes the care and maintenance of tile, earpets, wood, metals, furniture and chalkboards. General cleaning practices as well as specialized chemicals and modern cleaning machines are discussed. Emphasis is placed on safety issues: fire safety, building security and accident prevention. A job skills and search component is included.	Collecting sales; the cash register; closing procedures; daily cash report; processing credit cards.	To develop/inprove customer relations skills in the hospitality industry
PROGRAM	Building Service Worker	Cashier (18 hours)	Client Service

ALBERTA VOCATIONAL CENTRE - CALGARY 332-6th Avenue S.E. Calgary, AB T2G 4S6 Phone: (403)297-3930

CONTACT	Continuing Education; phone 297-4040	Ms. Lynette Tampe, Co-ordinator, Language Training; phone 297-4051	Continuing Education; phone 297-4040
DATES/LOCATION	Open dates depend on waiting list On campus and off- site locations	Flexible On-the-job	Open dates depend on waiting list On campus and off site locations
FEE	\$6.00	\$8,000.00 (partially govern- ment funded)	
REQUIREMENTS	None	For employees working in the hospitality industry. Level of English can vary from very hasic to very advanced.	None
DESCRIPTION	To increase skils in dealing with customer complaints.	The 80-hour on-site customized course helps new Canadian workers in the hospitality industry to cope with English language demands on the job. Content includes health, safety and job descriptions.	Fire theory, the basics of starting a fire; some products of combustion; the hazards (flame, smoke, heat, insufficient oxygen); fire extinguishing agents; fire prevention.
PROGRAM	Customer Complaints (6 hours)	English in the Workplace (80 hours)	Fire Safety - Hotel (6 hours)

ALBERTA VOCATIONAL CENTRE - CALGARY 332-6th Avenue S.E. Calgary, AB T2G 486 Phone: (403)297-3930

CONTACT	Continuing Education; phone 297- 4040	Ms. Lynette Tampe, Co-ordinator, Training, phone 297-4051	Continuing Education; phone 297-4040
DATES/LOCATION	Open dates depend on waiting list On campus and off- site locations	Flexible to demand Flexible - offered at work site or other negotiated location	Open dates depend on waiting list On campus and off- site locations
FEE	\$6.00	Varies; \$1,000.00 plus megotiated expenses for a two- day tedy day twelve- hour workshop.	\$30.00
REQUIREMENTS	None	Applicant should be employed in service delivery capacity.	Must have experience working in the hotel or restaurant industry
DESCRIPTION	Cooking fats and oils; overhead fire extinguishers; the extreme dangers of breathing the released fire-righting gases; fire prevention.	These short duration workshops and short courses are customized to the needs of the client. Workshops offered are: Client Service and the Japanese, Cross-Culturad Communication, Overview of Japanese Language. They range in duration from eight hours to fifteen hours. Depending upon client need, longer duration training may be developed and delivered.	To prepare participants for working as front-line supervisors in hotels or restaurants.
PROGRAM	Fire Safety - Kitchen (6 hours)	French/ German/ Japanese for the Hospitality Industry (8 to 15 hours)	Front-Line Supervisor for Hospitality Industry (30 hours)

ALBERTA VOCATIONAL CENTRE - CALGARY 332-6th Avenue S.E. Calgary, AB T2G 4S6 Phone: (403)297-3930

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CONTACT	Continuing Education; phone 297-4040	Continuing Education; phone 297-4040
DATES/LOCATION	This is a part-time program. Classes are offered at convenient times which accommodate work schedules.	Contact Student Services for course dates. On campus
FEE	\$230.00 total tuition	Offered through Canadian Jobs Strategy
REQUIREMENTS	Applicant must be at least 18 years of age and have a good command of the English language.	Prospective trainees must be between the ages of 18 and 24. Consideration will be given to special circumstances. Applicants must have been out of the regular school system for three months, but not more than two years, and should not have worked more than 26 weeks in the past year. All applicants must be legally entitled to work in Canada.
DESCRIPTION	The certification program includes six courses. These are: Professional Bartending I, II, and III; Professional Restaurant Service I and II; and Front Line Supervisory Skills.	Hotel and Restaurant Hospitality Training is offered through Canadian Jobs Strategy (CJS). In this program, young people acquire basic skills which they can build upon throughout their employment years. The program combines classroom instruction at AVC and employer-supervised on-the- job training in major Calgary and area hotels. This work expansion component assists students in their transition from school to work.
PROGRAM	Hospitality Career Certificate	Hotel and Restaurant Hospitality Training

ALBERTA VOCATIONAL CENTRE - CALGARY 332-6th Avenue S.E. Calgary, AB T2G 4S6 Phone: (403)297-3930

CONTACT	Continuing Education; phone 297-4040	Ms. Lynette Tampe, Co-ordinator, Language Training; phone 297-4051	Continuing Education; phone 297-4040
DATES/LOCATION	Open dates depend on waiting list On campus and off- site locations	Any two sessions of three hours each. In the workplace (eg. hotels, restaurants)	Dates depend on waiting list. On campus and offsite locations.
FEE	\$15.00	\$20.00	\$30.00
REQUIREMENTS	None	For people who have frequent contact with foreign visitors or a multicultural public	None
DESCRIPTION	Concept of security as an over-all personnel responsibility. Specific safety and security procedures applicable to various departments.	Content is highly practical and interactive. Role-playing and simulation techniques are used to help participants recognize differences in verbal and non-verbal behaviours of other cultures, and to adjust their own language and behaviour to get their message across quickly and efficiently. Strategies practised include body language, control of didoms, jangon & slang para-phrasing & simplifying, stress & intonation, and checking for understanding.	To provide basic skills in food preparation such as washing, chopping, or mixing ingredients.
PROGRAM	Hotel Security (15 hours)	How to Talk to Foreign Visitors: Cross Cultural Communication for the Hospitality Industry	Kitchen Helper (30 hours)

ALBERTA VOCATIONAL CENTRE - CALGARY 332-6th Avenue S.E. Calgary,AB T2G 486 Phone:(403)297-3930

CONTACT	Continuing Education; phone 297-4040	Continuing Education; phone 297-4040	Continuing Education; phone 297-4040	Mr. Ray Davis, Vocational and Commercial Programs, phone 297- 4077
DATES/LOCATION	Open dates depend on waiting list On campus and off- site locations	Offered at convenient times to accommodate participants' work schedules.	Open dates depend on waiting list On campus	As requested On campus and offsite locations
334	\$6.00	\$150.00	\$45.00	850.00
REQUIREMENTS	None	Applicant must be at least 18 years of age and have a good knowledge of the English language.	Busing	An interest in establishing a bed and breakfast business
DESCRIPTION	Food-borne diseases; infections caused by micro- organisms; food service workers; personal hygiene and training.	The program consists of three levels. Participants may take one or all three levels.	To develop good basic skills in food handling and customer service.	The objective of this workshop is to assist participants to assess their personal and family factors and resources to determine the feasibility of setting up a bed and breakfast business in their homes.
PROGRAM	Kitchen Safety (6 hours)	Professional Horel Housekeeping	Professional Restaurant Service	Setting up a Small Tourist Business: Bed and Breakfast for Beginners (2 days)

ALBERTA VOCATIONAL CENTRE - CALGARY 332-6th Avenue S.E. Calgary,AB T2G 456 Phone:(403)297-3930

CONTACT	Continuing Education; phone 297-4040	Continuing Education; phone 297-4040
DATES/LOCATION	Open dates depend on waiting list On campus and off- site locations	Open dates depend on waiting list On campus and offsite locations
PBB	\$45.00	\$30.00
REQUIREMENTS	None	None
DESCRIPTION	Managing staff in a 'people industry'; supervisory role in recruiting and motivating staff; supervisory functions.	Economic, social, political and technical aspects of tourism; socio-economic impact and potential.
PROGRAM	Supervisor (45 hours)	Tourism and Hospitality (30 hours)

ALBERTA VOCATIONAL CENTRE - EDMONTON 10215-108 Street Edmonton, AB T5J 11.6 Phone: (403)427-5512/5513

CONTACT	Ms. Elaine Michols, Chairman, Continuing Education, City Programs; phone 427-2938	
DATES/LOCATION	Jan. 8 - Mar. 19 Mon. & Wed. 7:00 p.m10:00 p.m. Jan. 8 - Mar.19 Mon. & Wed. 6:00 p.m 9:00 p.m. Downtown campus	
FEE	\$55.00	
REQUIREMENTS	Grade 9 English and ability to do Grade 9 Math	
DESCRIPTION	This ten-week course is designed to provide individuals with an introduction to basic bartending theory and practice. It is designed for those wishing to work as bartenders in the hospitality industry; it is not a 'hobby' course nor one for home use. Instruction will be provided in drink recipes and basic drinkmaking techniques, provincial iquor regulations and license responsibility, product knowledge of liqueurs, other spirits and achol abuse.	
PROGRAM	Bartending 1 (10 weeks)	

ALBERTA VOCATIONAL CENTRE - EDMONTON 10215-108 Street Edmonton, AB T51 1L6 Phone: (403)427-5512/5513

CONTACT	Ms. Elaine Michols, Chairman, Continuing Education, City Programs; phone 427-2938	Ms. Elaine Michols, Chairman, Continuing Education, City Programs; phone 427-2938
DATES/LOCATION	Multiple intakes; Jan. 9 - Mar. 15 Tues. & Thurs. 7:00 p.m10:00 p.m. Apr. 10 - June 14 Tues. & Thurs. 7:00 p.m10:00 p.m. Downtown campus	Multiple intakes as needed Chosen job site
PEE	\$55.00	\$37.00
REQUIREMENTS	Bartending I	Bartending I and II
DESCRIPTION	This ten-week course is a continuation of Bartending I. Instruction is provided in mixing additional drinks not covered in Bartending I. Also, instruction is provided in wine and wine service, cash register use, the costing of drinks, sanitation, employment standards pertinent to the industry, inventory and stock control, and first aid and fire safety.	Bartending III is the final course leading to a Mixology Certificate and will be of interest to individuals who have completed Bartending I and II, and wish to complete their Certification. Students will work in an actual job situation and experience the practical application of their partending skills. Upon successful completion of will receive a Mixology Certificate.
PROGRAM	Bartending II (10 weeks)	Bartending III

ALBERTA VOCATIONAL CENTRE - LAC LA BICHE Box 417 Lac La Biche, AB T0A 200 Phone: (403)623-5551

CONTACT	Mr. Denis Menard, Director, Trades and Technical Programs; phone 623-5634	Mr. Denis Menard, Director, Trades and Technical Programs; phone 623-5634
DATES/LOCATION	Commences August On campus	Commences August On campus
FEE	\$158.40 tuition	\$4.40 per week tuition
REQUIREMENTS	Applicant must be 18 years of age (or 17 and out of school for at least one year), or adult staus; have Grade 10 Math and English; have a strong interest in the food service industry.	Functional Grade 11 Math and English
DESCRIPTION	AVC - Lac La Biche, in cooperation with the Northern Alberta Institute of Technology, is offering the first year of a two year Commercial Cooking Program. Upon successful completion of this program; or the student may progress into NAIT's second year Commercial Cooking. This program contains practical and theoretical cooking.	This program (1,200 hours) consists of two components: classroom instruction (924 hours) and field placement (276 hours). Field placements are designed to blend the trainee's career ambitions with program studies to enhance the trainee's skills through real and relevant work experience.
PROGRAM	Commercial Cooking (32 weeks)	Hotel and Restaurant Management (40 weeks)

ALBERTA VOCATIONAL CENTRE - LAC LA BICHE Box 417 Lac La Biche, AB T0A 200 Phone; (403) 623-5551

CONTACT	Mr. Denis Menard, Director, Trades and Technical Programs; phone 623-5634	Mr. Denis Menard, Director, Trades and Technical Programs; phone 623- 5634
DATES/LOCATION	Commences late Aug. and Jan. On campus	Commences late Aug. and Jan. On campus
FEE	\$160.00	\$160.00
REQUIREMENTS	Applicant must he a minimum age of 17 or adult status; have functional Grade 9 and/or achieving a Grade 9 level in entrance tests; have a strong interest in the food service industry; all cooking students must have a Food Handler's Permit obtained	Applicant must be a minimum age of 17 or adult status; have functional Grade 9 and/or achieving a Grade 9 level in entrance tests; have a strong interest in the food service industry; all cooking students must have a Food Handler's Permit obtained
DESCRIPTION	This course is designed to give the student an introduction to the Baking industry. It follows the course of studies as outlined by the Apprenticeship Branch. On successful completion, students are allowed to challenge the 1st year apprenticeship exam. This proogram will give students the knowledge required to work in small and commercial bakeries.	This course is designed to give the student an intro-duction to the field of food services, following the course of studies outlined by the Apprenticeship Branch. On successful completion, students are allowed to challenge the 1st year apprentice-ship exam. This program gives students the knowledge required to work in camps, restaurants and institutions as a coook's assistant or second
PROGRAM	Baking First year	Cooking First year

ALBERTA VOCATIONAL CENTRE - LAC LA BICHE Box 417 Lac La Biche,AB T0A 2C0 Phone: (403)623-5551

CONTACT	Mr. Denis Menard, Director, Trachrical Technical Programs; phone 623-5634	
DATES/LOCATION	To be announced On campus	
FEE	\$4.40 per week	
REQUIREMENTS	Functional Grade 9 Math and English	
DESCRIPTION	This program will train individuals for employment in the hospitality industry, focusing primarily on the housekeeping sector.	
PROGRAM	Housekeeping	

ALBERTA VOCATIONAL CENTRE - LESSER SLAVE LAKE Mission Street Grouard, AB T0G 1C0 Phone; (403)751-3915

CONTACT	Mr. Kyle Paulson; phone 751-3915	Ms. Liz Heightes; phone 751-3915
DATES/LOCATION	Contact Mr. Kyle Paulson for current information Grouard campus	Commences Mar. Grouard campus
FEE	\$4.80 per week	\$4.80 per week
REQUIREMENTS	Applicants must be 18 years of age and have an interest in a range of recreation activities. A letter of sponsor-ship from a recreation board, band, settlement council, Metis, local or group promoting recreation in the community is recommunity is recommended.	Applicants should be 17 years of age with a min. Grade 9 standing. Equivalencies are accepted based on passing an Entrance Exam administered by the Apprenticeship and Trade Certification Branch. Exams are scheduled at the Centre.
DESCRIPTION	The emphasis of this program is on the development of leadership, organizational and programming skills and the application of these skills to community recreation.	A new program at the Centre, the Pre-Employment Cook Trade provides training in the preparation and cooking of a variety of full-course meals in commercial quantity for public consumption.
PROGRAM	Community Recreation Leadership	Pre-Employment Cook Trade (12 weeks)

ALBERTA VOCATIONAL CENTRE - LESSER SLAVE LAKE Box 1280 Slave Lake, AB TOG 2A0 Phone: (403)849-7160

CONTACT	Student Services; phone 849-7140 (Slave Lake) OR phone 751-3915 (Grouard)	Student Services; phone 849-7140 (Slave Lake) OR phone 751-3915 (Grouard)	Student Services, phone 849-7140 (Slave Lake) OR phone 751-3915 (Grouard)
DATES/LOCATION	Contact Student Services for current information Various locations in the north	Contact Student Services for current information Various locations in the north	Contact Student Services for current information Various locations in the north
FEE	A modest fee is charged for Con- tinuing Education courses	A modest fee is charged for Con- tinuing Education courses.	A modest fee is charged for Con- tinuing Education courses.
REQUIREMENTS	None	Applicants must be a minimum of 18 years of age, have Grade 9, excellent health; previous experience in food industry an asset.	None
DESCRIPTION	Designed for anyone dealing with the public.	A specialized training program which qualifies people to become competent bartenders in cockrail founges, dining rooms and other locations where liquor is served.	
PROGRAM	Customer Relations	Mixology	Suggestive Selling for Waitress Waitresses

CANADIAN TRAVEL SCHOOL (ALTA) CORPORATION Suite 305, 441-5th Avenue S.W. Calgary,AB T2P 2V1 Phone: (403)269-7001

CONTACT	Mr. Rene Jaspar, Hospitality Administrator; phone 269-7001		
DATES/LOCATION	Monthly intake		
FEE	·		
REQUIREMENTS	Grade 12 Available as an individual module or part of the Diploma		
DESCRIPTION	Organization and Administration (3 weeks) Analyzes management's functions and responsibilities in areas such as administration, organization, communication, accounting, marketing and human relations.	Human Relations/Supervisory Development I (4 weeks) Prepares student for the transition from employees to supervisor; how to handle difficult employees, implement motivational techniques and conduct performance.	Communications/Supervisory Development II (3 weeks) Explains the development and implementation of communication skills and group interaction techniques involved in the industry.
PROGRAM	Accommodation Administration Diploma (Educational Institute) Course length 13 months/		

CANADIAN TRAVEL SCHOOL (ALTA) CORPORATION Suite 305, 441-5th Avenue S.W. Calgary,AB T2P 2V1 Phone: (403)269-7001

DESCRIPTION
Training/Supervisory Development III (4 weeks) Describes the assessment and analysis of training needs, the systematic design of instruction, the evaluation of training programs and management of the training function.
Front Office Procedures (4 weeks) (a weeks) Presents a systematic approach within the context of the overall operation of a hotel and examines front office management, the process of handling complaints, and concerns regarding hotel safety and security.

CANADIAN TRAVEL SCHOOL (ALTA) CORPORATION Suite 305, 441-5th Avenue S.W. Calgary,AB T2P 2V1 Phone;(403)269-7001

CONTACT			
DATES/LOCATION	·		
FEE			
REQUIREMENTS			
DESCRIPTION	Supervisory Housekeeping (3 weeks) Provides an overview of the fundamentals of housekeeping management; describes the management functions, tools and practices required in lodging and institutional housekeeping departments.	Hospitality Industry Computer Systems (3 weeks) Provides information needs, food service establishments, essential aspects of computer systems, focuses on computer based restaurant management systems for both service-oriented and management oriented functions.	
PROGRAM	Accommodation Administration Diploma (Educational Institute) Course length 13 months/		

CANADIAN TRAVEL SCHOOL (ALTA) CORPORATION Suite 305, 441-5th Avenue S.W. Calgary,AB T2P 2V1 Phone: (403)269-7001

CONTACT			
DATES/LOCATION			
FEE			
REQUIREMENTS			
DESCRIPTION	Hotel/Motel Law (4 weeks) Provides an awareness of rights and responsibilities that the law grants to or imposes. upon a hotel keeper; the possible consequences of failure to satisfy legal obligations.	Hotel/Motel Sales (4 weeks) Presents a practical understanding of the operating statement; emphasis on producing business at a profit; how to measure and gauge accurately the worth of every type of business in advance	Marketing of Hospitality Services (4 weeks) Provides students with basic knowledge and practical experience to enable them to develop strategic marketing plans for hotel/motel industry.
PROGRAM	Accommodation Administration Diploma (Educational Institute) Course length 13 months/		

CANADIAN TRAVEL SCHOOL (ALTA) CORPORATION Suite 305, 441-5th Avenue S.W. Calgary,AB T2P 2VI Phone:(403)269-7001

CONTACT			Mr. Rene Jaspar, Hospitality Administrator; phone 269-7001
DATES/LOCATION			Monthly intake
FEE			
REQUIREMENTS			Grade 12 Available as an individual module or part of Diploma
DESCRIPTION	Convention Management Service (4 weeks) Defines the scope and various segments of the convention market and explores methods and techniques that lead to better service.	Food and Beverage Service (4 weeks) Provides practical skills and knowledge for effective management of food and beverage service, basic service principles, emphasizing special needs.	Organization and Administration (3 weeks) Analyzes management's functions and responsibilities in areas such as administration, organization, communications, accounting, marketing, human relations.
PROGRAM	Accommodation Administration Diploma (Educational Institute) Course length 13 months		Comprehensive Diploma (Educational Institute) Course length 19.5 months/

CANADIAN TRAVEL SCHOOL (ALTA) CORPORATION Suite 305, 441-5th Avenue S.W. Calgary,AB T2P 2V1 Phone;(403)269-7001

CONTACT			
DATES/LOCATION			
334			
REQUIREMENTS			
DESCRIPTION	Human Relations/Supervisory Development 1 (4 weeks) Prepares student for transition from employee to supervisor; how to handle difficult employees, implement motiva- tional techniques and conduct performance appraisals.	Communications/Supervisory Development II (3 weeks) Explains the development and implementation of communication skills and group interaction techniques involved in the industry.	Training/Supervisory Development III (4 weeks) Describes the assessment and analysis of training needs, systematic design of inst- ruction, evaluation of training programs and management of the training function.
PROGRAM	Comprehensive Diploma Management/ Accommodation/ Food & Beverage Management		

CANADIAN TRAVEL SCHOOL (ALTA) CORPORATION Suite 305, 441-5th Avenue S.W. Calgary,AB T2P 2V1 Phone: (403)269-7001

CONTACT			
DATES/LOCATION			·
HEE			
REQUIREMENTS			
DESCRIPTION	Hotel/Motel Sales (4 weeks) Presents a practical understanding of the operating statement; emphasis on producing business at a profit, how to measure and gauge accurately the worth of every type of business in advance.	Marketing of Hospitality Services (4 weeks) Provides students with basic knowledge and practical experience to enable them to develop strategic marketing plans for hotel/motel industry.	Front Office Procedures (4 weeks) A systematic approach within the overall operation of a hotel, examines front office management, handling complaints, concerns regarding hotel safety, security.
PROGRAM	Comprehensive Diploma Management/ Accommodation/ Food & Beverage Management		

CANADIAN TRAVEL SCHOOL (ALTA) CORPORATION Suite 305, 441-51h Avenue S.W. Calgary,AB T2P 2V1 Phone;(403)269-7001

CONTACT			
DATES/LOCATION			
FEE			
REQUIREMENTS	·		
DESCRIPTION	Supervisory Housekeeping (3 weeks) Provides an overview of the fundamentals of housekeeping management; describes the management functions, tools and practices required in lodging and institutional housekeeping departments.	Hospitality Industry Computer Systems (3 weeks) Provides information needs, food service establishments, essential aspects of computer systems, focuses on computer systems for both service-oriented and management systems for both service-oriented and management-oriented functions.	
PROGRAM	Comprehensive Diploma Management/ Accommodation/ Food & Beverage Management		

CANADIAN TRAVEL SCHOOL (ALTA) CORPORATION Suite 305, 441-5th Avenue S.W. Calgary,AB T2P 2VI Phone; (403)269-7001

CANADIAN TRAVEL SCHOOL (ALTA) CORPORATION Suite 305, 441-5th Avenue S.W. Calgary,AB T2P 2V1 Phone:(403)269-7001

CONTACT			
DATES/LOCATION			
FEE			
REQUIREMENTS			
DESCRIPTION	Food and Beverage Management (4 weeks) A basic understanding of food production and service management, reviewing sanitation, menu planning, purchasing, storage and beverage management.	Basic Sanitation (4 weeks) How to effectively manage sanitation; classify food service systems by FDA fequirements, distinguish food infection and food intextion and food intoxication; preservation; food spoilage.	Food and Beverage Controls (3 weeks) Principles and procedures in control systems: standards, operating budget, income and cost control, menu pricing, computer applications.
PROGRAM	Comprehensive Diploma Management/ Accommodation/ Food & Beverage Management		

CANADIAN TRAVEL SCHOOL (ALTA) CORPORATION Suite 305, 441-5th Avenue S.W. Caigary,AB T2P 2V1 Phone: (403)269-7001

CONTACT			
DATES/LOCATION			
FEE			
REQUIREMENTS			
DESCRIPTION	Hospitality Purchasing Management (3 weeks) Teaches how to develop and implement effective purchasing; distribution regotiation, costing quality, major purchasing in non-food supplies and capital	Food Production Principles (4 weeks) Teaches techniques and procedures of quality and quantity food production, selection, composition and preparation.	
PROGRAM	Comprehensive Diploma Management/ Accommodation/ Food & Beverage Management		

CONTACT	Mr. Rene Jaspar, Hospitality Administrator; phone 269-7001	
DATES/LOCATION	Monthly intake	
FEE		
REQUIREMENTS	Grade 12 Available as an individual module or part of Diploma	
DESCRIPTION	Organization and Administration (3 weeks) Analyzes management's functions and responsibilities in areas such as administration, organization, communications, accounting, marketing and human relations.	Human Relations/Supervisory Development I (4 weeks) Prepares student for the transition from employee to supervisor, how to handle difficult employees, implement motivational techniques and conduct performance appraisals.
PROGRAM	Food and Beverage Management Diploma (Educational Institute) Course length 13 months/ 12 modules	

PROGRAM	DESCRIPTION	REQUIREMENTS	FEE	DATES/LOCATION	CONTACT
Food and Beverage Management Diploma Ciploma Institute)	Communications/Supervisory Development II (3 weeks) Explains the development and implementation of communication skills and group interaction techniques involved in the industry.				
	Training/Supervisory Development III (4 weeks) Describes the assessment and analysis of training needs, the systematic design of instruc- tion, the evaluation of training programs and management of the training function				
	Food and Beverage Management (4 weeks) Provides a basic under- standing of food production and service management, reviewing sanitation, menu planning, purchasing, storage and beverage management.				

CONTACT			
DATES/LOCATION			
FEE	•		
REQUIREMENTS			
DESCRIPTION	Basic Sanitation (4 weeks) Explains how to effectively manage sanitation; classify food service systems by FDA requirements; distinguish food infection and food intoxica- tion; preservation; spoilage.	Food and Beverage Service (4 weeks) Provides practical skills and knowledge for effective management of food and beverage service; also, basic service principles, emphasizing special needs.	Food and Beverage Controls (3 weeks) Covers principles and procedures in F/B control systems including standards, operating budget, income and cost control, menu pricing and computer applications.
PROGRAM	Food and Beverage Management Diploma (Educational Institute)		

CONTACT			
DATES/LOCATION			
FEE			
REQUIREMENTS			
DESCRIPTION	Hospitality Purchasing Management (3 weeks) Teaches how to develop and implement effective purchasing; distribution, negotiation, costing, quality, major purchasing in non-food supplies and capital	Food Production Principles (4 weeks) Teaches techniques and procedures of quality and quantity food production, selection, composition and preparation.	Marketing of Hospitality Services (4 weeks) Provides students with basic knowledge and practical experience to enable them to develop strategic marketing plans of hotel/motel industry.
PROGRAM	Food and Beverage Management Diploma (Educational Institute)		

CONTACT		Canadian Travel School; phone 269-7001	
DATES/LOCATION		Start-up in Jan., Mar., May. July. Aug., Sept., Oct., and Nov. Morning, Afternoon, and Evening Programs Calgary campus	
FEE		\$3,525.00	
REQUIREMENTS		Grade 12 diploma or equivalent Adult students please contact the School for requirements	
DESCRIPTION	Convention Management Service (4 weeks) Defines the scope and various segments of the convention market; explores techniques that lead to better service.	Travel Counselling Fundamentals (3.5 weeks) Use of industry-related manuals and reference books; international travel requirements and related reference manuals; tours, charters, ground transport- ation; hotels and resorts; cruises; industry insurance.	Travel Industry Sales (2 weeks) Fundamentals in selling and closing a sale; customer service and business protocol; telephone techniques; travel and marketing promotions.
PROGRAM	Food and Beverage Management (Educational Institute)	Travel Counselling	

REQUIREMENTS

CONTACT			
DATES/LOCATION			
984			v
REQUIREMENTS			
DESCRIPTION	Airline Tariff and Ticketing (3.5 weeks) Instructions in the use of airline guides and tariffs; fare construction; ticket formats and completion; international fares and currency information.	Bank Settlement Accounting (2 weeks) Airline bank settlement plan; accounting procedures; ticket exchanges, additional collections, refunds and credit card sales; processing of prepaid tickets; general agency accounting procedures and filing of all BSP reports.	
PROGRAM	Travel Counselling		

THE CAREER COLLEGE - CALGARY 200, 206-7th Avenue S.W. Calgary,AB T2P 0W7 Phone: (403)232-6410

CONTACT	Ms. Lynda Gould, Admissions Counsellor, OR Ms. Zandra Hill, Admissions Counsellor; phone 232-6410	Ms. Lymda Gould, Admissions Counsellor, OR Ms. Zandra Hill, Admissions Counsellor; phone 232-6410
DATES/LOCATION	On-going registration Calgary and Edmonton Career College	On-going registration Calgary and Edmonton Career College
FEE	\$3,400.00	\$1,500.00
REQUIREMENTS	Alberta High School diploma or equivalent, or General Equivalency diploma, or 19 years of age, 33 AB High School Credits and successful completion of Canadian Achievement test	Same as above
DESCRIPTION	Provides an excellent foundation of knowledge on which to base a career. Graduates can choose to specialize and pursue employment in areas such as: Transportation, Hospitality, Vacation Suppliers, Retail, and many others	An intensified version of the sk-month daytime curriculum. Not all subjects will be covered in as much depth as the material is limited by time restrictions. Students will be expected to do a certain portion of their studying at home and will be going at an accelerated pace.
PROGRAM	Travel and Tourism (Day Program)	Travel and Tourism (Intensified Evening Program)

CAREER DEVELOPMENT AND EMPLOYMENT APPRENTICESHIP AND TRADE CERTIFICATION 20th floor, Park Square Building, 10001 Bellamy Hill Edmonton,AB T5J 3W5 Phone:(403)427-4601

CONTACT	Alberta Career Development and Employment Amprenticeship and Trade Certification; phone 427-4601		
DATES/LOCATION	Various times Edmonton Calgary Fort McMurray Vermilion		
FEE	None to employer or individual		
REQUIREMENTS	Employment in the trade; indenture to an employer for 3 periods of trade experience; attend an 8 week technical course in the 1st, 2nd and 3rd period; fulfill requirements for each period of of time in course; successfully complete the technical training counse; obtain a satisfactory employer's report; minimum Grade 9 or pass equivalency exam; minimum 16 years of age		
DESCRIPTION	Cooks prepare, season and cool meals, must know required sanitation standards and regulations in order to produce wholesome food; must have a working knowledge of meat cutting, menu planning, food estimates, and portion control.	٠	
PROGRAM	Alberta Cook Apprenticeship Technical Training		

THE CENTRE FOR TRAINING AND DEVELOPMENT Suite 123, 2723-37th Avenue N.E. Calgary, AB T1Y 5R8 Phone: (403)291-4080 Fax:291-9244

CONTACT	Mr. Dennis Heinzlmeir, General Manager; phone 291-0980	Mr. Dennis Heinzlmeir, General Manager; phone 291-0980
DATES/LOCATION	Various dates and locations. Can be offered onsite.	Various dates and locations. Can be offered onsite.
FEE		
REQUIREMENTS	None	None
DESCRIPTION	Effective managers are people who possess many skills. The best managers are good at bringing out the best in the people they manage - and themselves. They are profit oriented, goal directed, creative and innovative. And they practice the skills and exhibit the autitudes that make the art of management a catalyst for business and personal growth. This program is designed to enhance the performance of every manager, from the recently promoted to the	This course provides invaluable assistance in the development of your most valuable assets - your time. Using your time wisely is one of the best possible investments you can make.
PROGRAM	Dynamics of Motivational Management	Dynamics of Personal Time Control

THE CENTRE FOR TRAINING AND DEVELOPMENT Suite 123, 2723-37th Avenue N.E. Calgary, AB T1Y 5R8 Phone: (403)291-4080 Fax:291-9244

CONTACT	Mr. Dennis Heinzlineir, General Manager; phone 291-0980	Mr. Dennis Heinzimeir, General Manager; phone 291-0980
DATES/LOCATION	Various dates and locations. Can be offered onsite.	Various dates and locations. Can be offered onsite.
FEE		
REQUIREMENTS	None	None
DESCRIPTION	To function effectively as a member of the organizational team, supervisors in the hospitality industry need a variety of skills. Technical expertise, the ability to organize and plan, and a keen understanding of people. Supervisors are in a unique position in the organization to make a direct impact on the all-important bottom-line. Enhancing these skills is the purpose of this program.	This course is designed for anyone in the hospitality industry who must sell their product or service to potential users. The course illustrates professional selling skills techniques for the individual who wishes to improve both professionalism and sales capability
PROGRAM	Dynamics of Supervision	The Lee DuBois Course in Selling Techniques

THE CENTRE FOR TRAINING AND DEVELOPMENT Suite 123, 2723-37th Avenue N.E. Calgary, AB T1Y 5R8 Phone: (403)291-0980 Fax:291-9244

CONTACT	Mr. Dennis Heinzlmeir, General Manager; phone 291-0980	Mr. Dennis Heinzlmeir, General Manager; phone 291-0980	
DATES/LOCATION	Various dates and locations. Can be offered onsite.	Various dates and locations. Can be offered onsite.	
FEE			
REQUIREMENTS	None	None	
DESCRIPTION	This proven customer service course is based on a very simple idea: the better your customers are treated, the more likely they are to keep coming back. The course teaches front line' employees how to boost sales and profits - by making customers feel wanted and appreciated.	The way you speak can alter your image as dramatically as colour enhances a black and white photo. When we speak the way we talk is often more important than what we say. This course will help you develop your oral communications skills so you'll sound clear, colourful, and convincing.	
PROGRAM	Customer Service	Effective Oral Communication Skills	

CONTACT	Mr. Jerry Danyluk, Director; phone 835-6628	Mr. Abe Janzen, Director; phone 926-2573
DATES/LOCATION	OctMay. Fairview	Delivered on the basis of student demand
FEE	\$246.00	\$246.00
REQUIREMENTS	AB High School diploma with a 'C' or better in Math 20/23, English 20/23, Chemistry 20 and Biology 20, or equivalents; Adult staus; or on recommendation of Program Coordinator; intermediate riding skills and practical experience with horses.	Grade 9, equivalent, or Adult Status; good physical condition; medical examination and a tuberculin test.
DESCRIPTION	The Equine Management Certificate of Achievement is a practical, hands-on program designed to give students the many skills required to work successfully in a wide variety of areas in the horse industry.	To train and qualify people for employment in the hospitality industry. A combination of theory and on-the-job experience to provide a practical hands-on working experience similar to working conditions that actually occupations. Theory portions will have a strong field emphasis to allow students to apply theoretical aspects to actual working conditions.
PROGRAM	Equine Management	Hospitality Services

CONTACT	Mr. Dave McLaughlin, Director; phone 624-4817	Mr. Dave McLaughlin, Director, phone 624-4817
DATES/LOCATION	One year Certificate 2 sessions-32 weeks Location varies	Two year Diploma 4 sessions Fall entry only Fairview campus
FEE	\$246.00 per session	\$246.00 per session
REQUIREMENTS	Maturity and appropriate experience and/or educational background. High school diploma or equivalent is preferred	AB High School diploma with a 'C' or better in Math 20 and Grade 12 English, or equivalents; or Adult Status
DESCRIPTION	Designed to provide students with entry level skills in small business operations and develop the entreperneurial and financial skills necessary to initiate new business ventures. Prepares graduates for employment as small business managers, sales representatives and staff supervisors.	Prepares graduates for careers in general administration and small business. Covers: accounting, marketing, finance, human resource management, and provides good technical knowledge while developing managerial skils. Emphasis on the small business context.
PROGRAM	Small Business Management	Small Business Management Major

CONTACT	Mr. Rob Dawson, Instructor; phone 835-6669	Ms. Dianne McDonald; phone 835-6679
DATES/LOCATION	Session 2 Sept.17, 1990-Dec.21, 1990 Session 1 Jan.7, 1991-Apr.12,1991	Sept. and Jan. Fairview campus
FEE	\$246.00 for each of two sessions	For sponsor- ship, student should meet require- wents of Voca- tional Rehab- ilination Disabled Persons (VRDP)
REQUIREMENTS	High School diploma; or on the basis of education, experience and interest	Minimum 18 years of age; apply well before Assessment Week; evidence of ability to participate in a program on a college campus and utilize on-the-job placements for vocational training; or on Adult Status if assessed as appropriate.
DESCRIPTION	Comprehensive theoretical and practical training, handson approach to learning, become well versed in all aspects of repair to stern drive units.	Designed to give adults an opportunity to learn skills necessary for independence and successful employment. Appropriate for individuals making the transition to a competitive work and independent living situation. Person must need skill development in employment and daily living. Gain experience in: Food Services, Custodial Training and Service Station Attendant.
PROGRAM	Stern Drive Service Technician	Transitional Vocational Program

CONTACT	Mr. Jerry Danyluk, Director; phone 835-6628	Mr. Jerry Danyluk, Director; phone 835-6628
DATES/LOCATION	One Year Certificate- Two sessions Session 2 SeptDec. Session 1 JanApr.	Two Year Diploma Four sessions Fairview
BEH	\$246.00 per session	\$246.00 per session
REQUIREMENTS	Minimum 17 years of age; good general health; reasonable level of manual dexertiy; AB Grade 12 or equivalent; or on the basis of interest and experience.	AB High School diploma with a 'C' or better in Math 20/23, English 20/23, Chemistry 20, and Biology 20, or equivalents; or equivalents; or apprication is recommended
DESCRIPTION	Covers all aspects of grounds machinery service and repair. Develops high levels of technical expertise and efficiency.	Combination of lecture- oriented theory and hands-on practical training. Subjects include: turigrass establishment and maintenance; horticulture and landscape design; diseases of turigrass and ornamentals; insect and weed identification and control; soils, soil fertility and fertilizer use; grounds machinery operation and maintenance; and business and personnel management.
PROGRAM	Turfgrass Equipment Technician	Turfgrass Management Technology

FINE ART BARTENDING SCHOOL - EDMONTON Room 33, 10509-81 Street Edmonton, AB T6E 1X7 Phone: (403)439-7963

CONTACT	Ms. Tracy Sprinkling; phone 439-7963	Ms. Tracy Sprinkling; phone 439-7963
DATES/LOCATION	Phone school for specific dates	
FEE	\$335.00	Varies
REQUIREMENTS	Applicant must be 18 years of age unless consent of parent or guardian is given, and have Grade 10	None
DESCRIPTION	A day or evening course including: public relations, liquor regulations, bar inventory and maintenance, sanitation, bar equipment and glassware, bar etiquette, bar cost control, cocktail, liquor and wine menus, history, wines, shot pouring and portion control, cocktail mixing, resume writing, guided tours and field trips.	Three three-hour seminars include: tourist awareness, area knowledge, self-improvement and personality development, customer relations and complaint handling, guided, tours of tourist attractions, film and slide presentations, student tourism project assignments.
PROGRAM	Commercial Bartending (40 hours)	Hospitality Program (9 hours)

FINE ART BARTENDING SCHOOL - EDMONTON Room 33, 10509-81 Street Edmonton,AB TGE 1X7 Phone:(403)439-7963

CONTACT	Ms. Tracy Sprinkling; phone 439-7963
DATES/LOCATION	Phone school for specific dates
FEE	\$225.00
REQUIREMENTS	None .
DESCRIPTION	One week, includes: customer relations, hostessing, taking and serving customer orders, table setting, special types and napkin folding, cocktail and wine service, use an terminology of menus, food and bar sales training, personal hygiene and sanitation, cash register and billing procedure, in-house employee relations, food preparation (Caesar salad, flambes such as crepe suzettes and Spanish Coffees).
PROGRAM	Waitress/Waiter Programs (30 hours)

FINE ART BARTENDING SCHOOL - CALGARY #216 110-11 Avenue S.W. Calgary,AB T2R 088 Phone;(403)256-0180

CONTACT	Mr. John or Mrs. Jean Barkman; phone 265-0180	Mr. John or Mrs. Jean Barkman; phone 265-0180
DATES/LOCATION	Phone school for specific dates	Phone school for specific dates
FEE	\$335.00	Varies
REQUIREMENTS	Applicant must be at least 18 years of age unless consent of parent or guardian is given and have Grade 10.	None
DESCRIPTION	A day or evening course including: public relations, liquor regulations, bar inventory and maintenance, sanitation, bar equipment and glassware, bar etiquette, bar cost control, cocktail, liquor and wine menus, history, wines, shot pouring and portion control, cocktail mixing, resume writing, guided tours and field trips.	Three three-hour seminars including: tourist awareness, area knowledge, self-improvement and personality development, customer relations and complaint handling, guided tours of tourist attractions, film and slide presentations, student tourism project assignments
PROGRAM	Commercial Bartending (40 hours)	Hospitality Programs (9 hours)

FINE ART BARTENDING SCHOOL - CALGARY #216 110-11 Avenue S.W. Calgary,AB T2R 088 Phone:(403)265-0180

CONTACT	Mr. John or Mrs. Jean Barkman; phone 265-0180
DATES/LOCATION	Phone school for specific dates
FEE	\$225.00
REQUIREMENTS	None
DESCRIPTION	One week course includes: customer relations, hostessing, taking and serving customer orders, table setting, special types and napkin folding, cocktail and wine service, use and terminology of menus, food and bar sales training, personal hygiene and santation, cash register and billing procedure, in-house employee relations, food and flambes such as crepe suzettes and Spanish Coffees).
PROGRAM	Waitress/Waiter Programs (30 hours)

THE FOCAL CONSULTING GROUP Suite 202, 5008-86 Street Edmonton,AB T6E 5S2 Phone:(403)428-4545

CONTACT	Mr. W.J. (Bill) Bagshaw; phone 428-4545	Mr. W.J. (Bill) Bagshaw; phone 428-4545
DATES/LOCATION		
884	Based on a number of factors including location, length of serninar, number of partici- pants, custom- izing, etc.	Same as above
REQUIREMENTS		
DESCRIPTION	The 'How To' seminar, aimed at the key person responsible for the delivery or quality customer service, the Manager, includes: motivation, understanding what causes poor performance, creating standards, and getting the best out of young people. Designed to assist management in understanding the total process necessary to deliver and maintain customer satisfaction profitably.	Identifies the importance of service to benefiting both the individual and the business. This is learning, through participation, the 'How To' delivery of service so that it pays. Topics covered include: communication, welcoming complaints, understanding the customer, and maintaining the spark when it has been a challenging day.
PROGRAM	Customer Satisfaction (Service) That Pays For Managers	Customer Satisfaction (Service) That Pays For Staff/Managers

THE FOCAL CONSULTING GROUP Suite 202, 5008-86 Street Edmonton, AB T6E 5S2 Phone: (403) 428-4545

CONTACT	Mr. W.J. (Bill) Bagshaw; phone 428-4545	Mr. W.J. (Bill) Bagshaw; phone 428-4545	Mr. W.J. (Bill) Bagshaw; phone 428-4545
DATES/LOCATION			
FEE	Same as above	Same as above	Same as above
REQUIREMENTS			
DESCRIPTION	How to develop a market-driven business so that everyone wins. Learn that marketing is not a single function, not just advertising or sales, but makes both far more productive. Learn the power of marketing and how it relates and affects every organization.	Turning your promotional dollars from a cost to an investment. Subjects include: planning for results, designing brochures that get read, reaching your target market, media planning and buying, and copy that hits the market.	A 'How to' for individuals on the ways to conduct their own research study. Includes: getting valuable feedback from staff, customers and non-customers; designing questionnaires; developing your own study
PROGRAM	Improving Business Through Marketing	Make Your Advertising Pay	Research Means Better Results

THE FOCAL CONSULTING GROUP Suite 202, 5008-86 Street Edmonton, AB T6E 552 Phone: (403) 428-4545

CONTACT	Mr. W.J. (Bill) Bagshaw; phone 428-4545	Mr. W.J. (Bill) Bagshaw; phone 428-4545	Mr. W.J. (Bill) Bagshaw; phone 428-4545	Mr. W.J. (Bill) Bagshaw; phone 428-4545
DATES/LOCATION				
HEE	Same as above	Same as above	Same as above	Same as above
REQUIREMENTS				
DESCRIPTION	The modern concept to selling, so that everyone wins. Learn to understand the decision making process to eliminate the key stresses of selling. Good for both inside and outside sales.	Includes: building rapport, developing listening skills, being more receptive to messages sent out by others, communicating to be understood.	How to manage the opportunity change brings, understanding why people and organizations resist change, how to implement change successfully and what change is trying to tell us.	The 'How to's' of strategic planning and how to implement a plan successfully.
PROGRAM	Selling Through Building Positive Relationships	Building Better Relationships Through Personal Communications	Managing Change in the 90's	Strategic Planning For Positive Results

GRANDE PRAIRIE REGIONAL COLLEGE 10726-106 Avenue Grande Prairie, AB T8V 4C4 Phone; (403)539-2911

CONTACT		
DATES/LOCATION	Commences Sept. Grande Prairie On campus	
FEE		
REQUIREMENTS	High School Dip- loma or equivalent with credit in 5 Grade 12 subjects. Adults not meeting requirements should contact the Registrar's office.	
DESCRIPTION	A one-year transfer program to the University of Alberta.	
PROGRAM	Bachelor of Arts in Recreation and Administration	

GRANT MACEWAN COMMUNITY COLLEGE 10030-107 Street Edmonton,AB T5J 3E4 Phone:(403)441-4666

CONTACT	Ms. June Mowers, Outreach Outreach Austisant, Austisant, Outreach; phone 441-4671	Ms. Renata Kuhrz, Outreach Assistant, Ausiness Outreach; phone 441-4669
ω	Ms. June Mowers, Outreach Assistant, Business Outreach; phone 44	Ms. Rena Kuhtz, Outreach Sussitant, Business Outreach phone 44
DATES/LOCATION	Commences Jan. Seventh Street Plaza campus	Feb. 5 & 6, 1990 Seventh Street Plaza campus
FEE	\$180.00 plus \$12.50 materials fee	\$105.00
REQUIREMENTS	None	None
DESCRIPTION	A part-time evening course that will allow the student to start a Travel Consultant Diploma. The course will examine the types of tours, cruises and packages available for various areas. Handling and arranging of tours, cruises and packages will be emphasised.	More than 80 percent of customers stop using a company if they are dissatisfied with its customer service; 69 percent tell their friends of their displeasure. Learn how to increase sales, customer accounts, and repeat business, how to decrease customer complaints and how to build customer loyalty. For service industry.
PROGRAM	Cruises, Tours and Packages	Customer Service: Customer Relations Training - Retail Industry

GRANT MACEWAN COMMUNITY COLLEGE 10030-107 Street Edmonton, AB T5J 3E4 Phone: (403)441-4666

CONTACT	Ms. Renata Kuhtz, Outreach Assistant, Busines Outreach; phone 441-4669	Ms. Renata Kuhtz, Outreach Assistant, Businesa, Outreach; phone 441-4669
DATES/LOCATION	Mar. 9, 1990 Seventh Street Plaza campus	Fall, 1990 Seventh Street Plaza campus
FEE	\$95.00	\$115.00
REQUIREMENTS	None	None
DESCRIPTION	Designed for anyone who works with the public, this course will teach you simple and effective techniques for turning angry people into happy customers. Topics include: how not to take it personally, how to remain calm and objective, turning a difficult situation into a positive one, disarming hostility, and averting upsets.	This course is designed to provide hands-on, usable information to solve problems, increase sales, and assist in your company's growth. Topics include: marketing concept, customer service, advertising, atmosphere, and decor. Case studies will be involved, and a plan of action.
PROGRAM	Handling Irate Customers	Restaurant Marketing and Promotion

GRANT MACEWAN COMMUNITY COLLEGE 10030-107 Street Edmonton, AB T5J 3E4 Phone: (403)441-4669

CONTACT	Ms. June Mowers, Outreach Assistant, Business Outreach; phone 441-4671	Ms. June Mowers, Ourreach Assistant, Business Ourreach; phone 441-4671
DATES/LOCATION	Commences Sept. Seventh Street Plaza campus	Commences Sept. Seventh Street Plaza campus
FEE	\$180.00 plus \$15.00 materials	\$200.00 plus \$15.00 materials fee
REQUIREMENTS	None	None
DESCRIPTION	Part-time evening course will allow the student to start a Travel Consultant Diploma. Course provides student with knowledge and understanding of the complete functions and procedures in a travel agency office. The student will become familiar with reservations procedures, learn how to accurately use and interpret OAG travel planners, hotel guides, tour manuals, insurance forms, passport and visa documentation.	Part-time evening course will allow the student to start a Travel Consultant Diploma. Includes: study of fundamentals of reading/interpreting N. American atriline schedules, gaining familiarity with the 24-hour time system, domestic airline codes, networks of airlines in N. America, types of aircraft, use of reference publications with accuracy and confidence.
PROGRAM	Travel Agency Procedures	Ticketing I

GRANT MACEWAN COMMUNITY COLLEGE 10030-107 Street Edmonton, AB T5J 3E4 Phone: (403)441-4666

Ticketing II This course pursues objectives similar to Ticketing I with special emphasis on the domestic tariffs and schedules of airlines. Students will have an opportunity to plan the entire travel transaction from					CONTROL
original enquiry to ticket issuance	ues objectives ing I with on the and schedules ents will have o plan the saction from	Ticketing I	\$200.00 plus \$15.00 materials fee	Commences Jan. Seventh Street Plaza campus	Ms. June Mowers, Outreach Assistant, Business Outreach; phone 441-4671
Tourism I Part-time evening course that will allow the student to start a Travel Consultant Diploma. Course is a survey of the climate, topography, and the tourist attractions of the world's major tourist area of the world's major tourist area of the western hemisphere. Students will have the opportuning to view films strips, sildes and other audio and visual aids, to hear from speakers actively involved in tourism and to discuss related problems, in order to develop an understanding of the geography of tourist areas.	g course that and Diploma. To of the phy, and the so of the siphere. The phy films outst areas of the involved in linvolved in linvolved in linvolved in siphere. The solution of the soluti	None	\$185.00	Commences Sept. Seventh Street Plaza campus	Ms. June Mowers, Outreach Assistant, Business Outreach; phone 441-4671

GRANT MACEWAN COMMUNITY COLLEGE 10030-107 Street Edmonton,AB T5J 3E4 Phone:(403)441-4666

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CONTACT	Ms. June Mowers. Outreach Assistant, Business. Outreach; phone 441-4671	Mr. Paul Ancel, Program Chairman; phone 441-4755
DATES/LOCATION	Commences Jan. Seventh Street Plaza campus	Commences Sept. and Jan. Seventh Street Plaza campus
FEE	\$185.00	fees: First year S.1,026,00 (includes tuition, materials, books and supplies) Second year S821,00 (includes tuition, materials, books and supplies)
REQUIREMENTS	None	Applicants can apply under regular or mature or mature admission. Strong communications skills, a skills appraisal, travel questionnaire, geography test and interviews are required.
DESCRIPTION	Course will familiarize the student with the customs, traditions and lifestyles of the people inhabiting the more popular tourist areas of those countries not covered in Tourism I. Major cultural, historical and tourist attractions in each nation will be outlined.	Make the Travel Consultant diploma your ticket to a new career with this valuable program. Planned in cooperation with the Canadian Institute of Travel Counselors (CITC), the program prepares you for a rewarding future. Communications, tourism, ticketing, selling, -learn the skills Canada's travel agencies demand.
PROGRAM	Tourism II	Travel Consultant: Full-time Program, two-year diploma

KEYANO COLLEGE 8115 Franklin Avenue Fort McMurray,AB T9K 2H7 Phone;(403)791-4800

CONTACT	Mr. Dean Wood, University Transfer; phone 791-4811	Hospitality and Culinary Management Management Division; phone 791-4878
DATES/LOCATION	Commences Sept. On campus	Commences Sept.
FEE	\$452.00	\$556.00 tuition plus \$200.00 lab fee
REQUIREMENTS	High School diploma or equivalent with an average of 60% in 5 appropriate Grade 12 subjects, with at least a 50% mark in each	
DESCRIPTION	A one-year transfer program to the University of Alberta.	Three semester course provides the basics in food theory, trade-related calculations and practical food preparation techniques. Content is based on levels 1, 2, and 3 of the apprenticeship system. Projects included are: commercial cookery, buffets, gournet foods, international cookery, flambe, ice carving, tallow work, advanced desserts, management and costing techniques.
PROGRAM	Bachelor of Arts in Recreation Administration	Commercial Cook (10 months)

KEYANO COLLEGE 8115 Franklin Avenue Fort McMurray,AB T9K 2H7 Phone:(403)791-4800

CONTACT	Hospitality and Culinary Management Division; phone 791-4878	Hospitality and Culinary Management Division; phone 791-4878
DATES/LOCATION	Multiple intakes On campus	Multiple intakes On campus
FEE		\$200.00
REQUIREMENTS	Applicant must have employment with an employer who is a journeyman or employs a journeyman. The employer and the apprentice must be prepared to enter into an apprentice-ship agreement.	Applicant must be 16 years of age, with complete pass of Grade 9 with pass marks in Math, Science and English, or equivalent, or a pass on the Trades Entrance Exam. We recommend students obtain at least 6 months work experience between each level.
DESCRIPTION	When the formal apprenticeship is arranged, this training becomes available. Experience is gained and trade skills are developed in various phases of the trade under the guidance of a qualified journeyman. Apprentices are required to attend an eight-week training program each year for three years of apprenticeship.	Basic Restaurant Service: introduction to the hospitality business, basic serving methods in a restaurant setting (American service), beverage service techniques (non-alcoholic beverages). Each level consists of two weeks of training on campus followed by one week of on- the-job practicum training.
PROGRAM	Cook Apprentice	Food and Beverage Service - Level I

KEYANO COLLEGE 8115 Franklin Avenue Fort McMurray,AB T9K 2H7 Phone:(403)791-4800

CONTACT	Hospitality and Culinary Management Division; phone 791-4878	Hospitality and Culinary Management Division; phone 791-4878	Hospitality and Culinary Management Division; phone 791-4878
DATES/LOCATION	Multiple intakes On campus	On campus	Commences Sept. On campus
FEE	\$226.00	\$257.00	\$226.00 tuition plus \$80.00 lab fee
REQUIREMENTS	Food and Beverage Service - Level I We recommend at least 6 months experience in the food and beverage industry.	Food and Beverage Service - Level II We recommend at least 6 months experience in the food and beverage industry.	Applicant must be 16 years of age, with a complete pass of Grade 9, with pass marks in Math, Science and English, or equivalent, or pass on Trades Entrance Exam.
DESCRIPTION	Dining Room Service: side table serving methods (French service), server showmanship, beverage service techniques (alcoholic), introduction to mixology.	Supervisory Training in the Food and Beverage Service Industry: supervisory rechniques (staffing, motivation, evaluation), business communications, organizational behaviour, food and beverage financial controls.	Provides the basics in food theory, trade-related calculations and practical food preparation techniques. Content is based on the requirements for first-year apprenticeship standards.
PROGRAM	Food and Beverage Service - Level II (3 weeks)	Food and Beverage Service - Level III	Pre-Employment Commercial Cook Program (16 weeks)

LAKELAND COLLEGE - VERMILION CAMPUS Vermilion,AB T0B 4M0 Phone:(403)853-8420

CONTACT	Registrar, Lakcland College, Vermilion,AB; phone 853-8420	Registrar, Lakcland College, Vermilion,AB; phone 853-8420
DATES/LOCATION	Multiple intake program. Entrance Sept. and Apr. Vermilion campus	Commences Sept. On campus
FEE	\$528.00	Tuition 16 week 16 week \$256.00, \$48.00 supple- mental. Class materials, field trips, equip- ment S1,420.00
REQUIREMENTS	Applicants must be at least 17 years of age, with Grade 9 or pass standing on the Apprenticeship Branch Entrance Examination	High School diploma
DESCRIPTION	A program of basic training for a career in the food service industry. Taught according to certification requirements of first year Apprenticeship and Trade Certification. Successful students may go into the work force as a second-year apprentice or may continue to a 2nd year of cooking at NAIT, SAIT, or Lethbridge Community College (entrance examinations).	Trains students to be outdoor rectreational area managers and park officials serving the general public, and communicators who deliver professional interpretive events. A foundation of knowledge and skills in park operations, outdoor recreation and education, law enforcement, and natural sciences. Elective communication skills, leadership and personnel management.
PROGRAM	Commercial Cooking Program (32 weeks)	Parks and Recreation Major

LETHBRIDGE COMMUNITY COLLEGE 3000 College Drive South Lethbridge,AB T1K 1L6 Phone:(403)320-3200

CONTACT	Mr. Wally Evdokimoff, Associate Dean, Business Industry Development; phone 320-3336	Mr. Gary Michelson; phone 320-3200	Ms. Leslee Oudman, Hospitality Program Co-ordinator; phone 320-644 OR Mr. Wally
DATES/LOCATION		Commences Sept. On campus	
FEE	\$52.00	\$1,095.00	\$195.00
REQUIREMENTS		Applicants must have a minimum of Grade 10 (35 Alberta High School credits)	
DESCRIPTION	Introduction to hospitality management, F/B accounting, service levels and target group, costs, Abterna law and the beverage industry, food management, kitchen, restaurant, dining room, room service, other.	Provides basic knowledge of the meat industry: proper method of meat cutting for retail and commercial trade, sanitary food handling with emphasis on shop and equip- ment sanitation, preparation of fancy meats & sausages, curing & smoking meats.	Enables student to become a competent bartender in a relatively short period of time. Entails: physical mechanics of tending bar, etiquette and customer relations employed by professional bartenders. Upon satisfactory completion a certificate will be issued.
PROGRAM	Hospitality, Food and Beverage Industry	Meat Cutting and Merchandising (8 months)	Professional Bartending (18 sessions)

LETHBRIDGE COMMUNITY COLLEGE 3000 College Drive South Lethbridge,AB T1K 1L6 Phone:(403)320-3200

CONTACT	phone 320-3200	Mr. Mike Hastings, Co-ordinator, Recreation; phone 320-3200	Mr. Mike Hastings, Co-ordinator, Recreation; phone 320-3200
DATES/LOCATION	Sept. (Jan. when p space is available) On campus	Commences Sept. H. On campus C. C. P. C.	Commences Sept. M On campus C
FEE	\$1,100.00	\$1,575.00	
REQUIREMENTS	Completion of one- year Commercial Cooking program at a post-secondary institution or 100 AB High School credits with minimum of 35 in food preparation or completion of one year of apprenticeship	AB High School diploma or mature student admission, plus test of standard written English; 500 word essay; interview	Sате as above
DESCRIPTION	Receive the knowledge and practice the skills to make them accomplished cooks and food service managers. Classroom theory and kitchen training in: food preparation, gournet meals, food purchasing, marketing and management. Students prepare daily meals for the College acteerias and are involved in special carering for College special carering for College	Prepares for the opportunity of working with people and assisting them in learning to enjoy their leisure pursuits. Three possible streams to choose from: Administration, Programming, Therapeutic.	Instruction in the management and operation of recreational facilities such as ice arenas, swimming pools, curling rinks, and community parks and sports fields.
PROGRAM	Professional Cooking (8 months)	Recreation Management Option 1 (9 months)	Recreation Management Facility Operations Option 2 (9 months)

LETHBRIDGE COMMUNITY COLLEGE 3000 College Drive South Lethbridge,AB T1K 1L6 Phone:(403)320-3200

CONTACT	Mr. Wally Evdokimoff, Chairman, Business Industry Development; phone 320-3336	Ms. Jane Anderson, Travel Program Coordinator; phone 320-7205 OR Mr. Wally Evdokimoff; phone 320-3336	
DATES/LOCATION	Commences Sept. On campus		
FEE	\$1,650.00	\$1,850.00	
REQUIREMENTS	AB High School diploma or equivalent; mature status, successful completion of College Pre-Admission Tests; interview	Sаme as above	
DESCRIPTION	Later afternoon and evening format over 30 weeks. Designed to develop career-oriented students to a level of proficiency that would help them successfully enter a travel industry career.	Later afternoon and evening format over 30 weeks. Designed to develop career- oriented students to a level of proficiency that would help then successfully enter a travel industry career.	
PROGRAM	Travel Consultant Training (700 hours)	Travel Industry Training (700 hours)	

MEDICINE HAT COLLEGE 299 College Drive S.E. Medicine Hat, AB T1A 3Y6 Phone: (403)529-3811

CONTACT	Mr. Mike Havey; Co-ordinator of Physical Education/ Athletics; phone 529-3336	Mr. Mike Havey; Co-ordinator of Physical Education/ Athletics; phone 529-3336	Mr. Kenner Kay, phone 529-3990
DATES/LOCATION	Commences Sept. On campus	Commences Sept. On campus	Commences Sept. On campus (three week practicum is usually outside of Medicine Hat)
FEE	\$680.00	\$680.00	\$625.00
REQUIREMENTS	A high school diploma with 70% average in 5 Grade 12 subjects (see calendar); also completion of a questionnaire and 2 letters of reference	A high school diploma with 60% average in 5 Grade 112 subjects (see University of Lethbridge calendar)	A high school diploma with a minimum of 50% average along with completion of an aptitude test
DESCRIPTION	A one-year transfer program to the University of Alberta.	A one-year transfer program	The tri-semester program, limited to 22 students, matches graduates with anticipated employment, CITC curriculum, along with computer applications for the office, marketing and VIA Rail computerized reservations.
PROGRAM	Bachelor of Arts in Recreation Administration	Bachelor of Arts in Recreation Administration	Travel Consultant

MILLER, EVERETT J. & ASSOCIATES 219 Coachside Road S.W. Calgary,AB T3H 1L6 Phone:(403)246-8911

CONTACT	Mr. Everett Miller; phone 246-8911	Mr. Everett Miller; phone 246-8911
DATES/LOCATION	Dates and locations are open.	Dates and locations are open.
FEE	Based on a single day rate for groups of up to 25 participants:	Based on a single day rate for groups of up to 25 participants:
REQUIREMENTS	Participants should be from management or supervisory levels within the tourism industry.	Participants should be from management or supervisory levels within the tourism industry.
DESCRIPTION	This seminar/workshop deals with the challenge of identifying an area's primary attractions and the target markets which represent your best opportunities for marketing investment. Key goals for area image development well be determined.	Deals with the individual communication skills which reflect a person's attitude. It is structured to motivate staff in a positive way through recognition of personal benefit. It trains people to deal with stressful and demanding clients and do so in a professional manner. With a positive attitude all other training will be more effective. Your front line staff determines the image and perception of your business.
PROGRAM	Area Image Development	Customer Service/Attitudes

MILLER, EVERETT J. & ASSOCIATES 219 Coachside Road S.W. Calgary, AB T3H 1L6 Phone; (403)246-8911

CONTACT	Mr. Everett Miller; phone 246-8911	Mr. Everett Miller; phone 246-8911
DATES/LOCATION	Dates and locations are open.	Dates and locations are open.
аан	Based on a single day rate for groups of up to 25 participants:	Based on a single day rate for groups of up to 25 participants: \$1,200.00
REQUIREMENTS	Participants should be from management or supervisory levels within the tourism industry.	Participants should be from management or supervisory levels within the tourism industry.
DESCRIPTION	Moves beyond theory to market proven advertising practices. How to squeeze the waste out of advertising; you will have a complete understanding of all your options and how to use the ones which are best for you; provide the knowledge you require to make your advertising investment perform in a profitable way.	Will assist you to clearly determine where you are now, where you want to go and the most effective and cost efficient way to get there; provide you with the personal knowledge to take you beyond theory to hands-on skills necessary for the development and execution of comprehensive and integrated marketing strategies and plans.
PROGRAM	Performance Advertising	Performance Marketing for the Tourism Industry

MILLER, EVERETT J. & ASSOCIATES 219 Coachside Road S.W. Calgary,AB T3H 1L6 Phone: (403)246-8911

CONTACT	Mr. Everett Miller, phone 246-8911	Mr. Everett Miller, phone 246-8911
DATES/LOCATION	Dates and locations are open.	Dates and locations are open.
FEE	Based on a single day rate for groups of participants: \$1,200.00	Based on a single day rate groups of up to 25 up participants: \$1,200.00
REQUIREMENTS	Participants should be from management or supervisory levels within the tourism industry.	Participants should be from management or supervisory levels within the tourism industry.
DESCRIPTION	From event and theme promotions which traditionally bring results, through industry, community and government participation promotions, a thorough analysis of these factors will be included. How and when to get involved, how to measure return and how to ensure your share and position will all be covered.	An approach suited for bank, business and government requirements. How to provide what has been requested, which format will work best for you; the table of contents and its importance; opening statements which command interest; clearly stated objectives; essential information and content; what is creditable and what is not; the importance of appearance of the proposal.
PROGRAM	Promotions/ Events	Proposal Development

MILLER, EVERETT J. & ASSOCIATES 219 Coachside Road S.W. Calgary, AB T3H 1L6 Phone: (403)246-8911

CONTACT	Mr. Everett Miller; phone 246-8911	Mr. Everett Miller; · phone 246-8911
DATES/LOCATION	Dates and locations are open.	Dates and locations are open.
FEE	Based on a single day rate for groups of up to 25 participants:	Based on a single day rate for groups of up to 25 particity particity \$1,200.00
REQUIREMENTS	Participants should be from management or supervisory levels within the tourism industry.	Participants should be from management or supervisory levels within the tourism industry.
DESCRIPTION	Includes a full review of successful public relations activities which relate specifically to the hospitality industry. What works and doesn't, what is appropriate and what Isn't, the great benefit and little investment will be dealt with. A major marketing opportunity for any business or community committed to profitable business development.	The elements covered start with goal setting and effective means of opening and gaining involvement with your prospect. The important steps in productive networking and prospecting are clearly outlined. The presentation of key features and their attendant advantages leads to the presentation of benefits. Managing resistance and proper closing techniques are thoroughly covered. Program is especially tailored for the tourism/hospitality industry.
PROGRAM	Public Relations	Sales/Networking/ Prospecting

MILLER, EVERETT J. & ASSOCIATES 219 Coachside Road S.W. Calgary, AB T3H 11.6 Phone: (403)246-8911

CONTACT	Mr. Everett Miller; phone 246-8911	Mr. Everett Miller; phone 246-8911
DATES/LOCATION	Dates and locations are open.	Dates and locations are open.
FEE	Based on a single day rate for groups of up to 25 participants:	Based on a single day rate of up to of up to participants:
REQUIREMENTS	Participants should be from management or supervisory levels within the tourism industry.	Participants should be from management or supervisory levels within the tourism industry.
DESCRIPTION	In business there are peaks and valleys, especially in the tourism/hospitality industry. Often it is easier to expand highs rather than fill lows with profitable business. Parts of this workshop: what options are available; target and develop short & long term sectors; how to evaluate return against time and expense; successes in other related areas.	Responds to the challenge faced by business people in a seasonal market. The labor pool is transient and generally unskilled while customers and clients are demanding quality service. Where is the balance which results in proper service and improved bottom line performance? Compensation is not the prime motivator. How best to hire, train and motivate your team is what this workshop is all about.
PROGRAM	Shoulder Season Market Development	Staff Hiring/ Training/ Motivating/Team Building

MILLER, EVERETT J. & ASSOCIATES 219 Coachside Road S.W. Calgary,AB T3H 11.6 Phone:(403)246-8911

CONTACT	Mr. Everett Miller: phone 246-8911	Mr. Everett Miller; phone 246-8911
DATES/LOCATION	Dates and locations are open.	Dates and locations are open.
FEE	Based on a single day rate for groups of up to 25 participants:	Based on a single day rate groups of up to 25 participants: \$1,200.00
REQUIREMENTS	Participants should be from management or supervisory levels within the tourism industry.	Participants should be from management or supervisory levels within the tourism industry.
DESCRIPTION	This program will encompass the day to day use of the telephone with a focus on how management can significantly upgrade the overall team capability within their business. Telemarketing options will be identified and explored.	Time is a resource, something that lies ready to use, or something that can be drawn upon for aid. Our first objective will be to help you assess your time management behaviours. The second objective will be to assist you to be more successful be learning to differentiate between good and bad time behaviour and how to improve your own performance.
PROGRAM	Telephone as a Marketing Opportunity	Time Management

MOUNT ROYAL COLLEGE 4825 Richard Road S.W. Calgary,AB T3E 6K6 Phone:(403)240-6343

CONTACT	Mr. Dexter Nelson, Department of Leisure Studies and Physical Education; phone 240-6509	Ms. Marlene Dreher, Program Co-ordinator, Business Studies & Applied Arts, Faculty of Continuing Education & Extension; phone 240-6928
DATES/LOCATION	Commences Sept. On campus	Tour Packaging: Winter Semester Tour Directing: Spring Semester Applications in Tour Management: Fall Semester Downtown campus 1019-7th Ave. S.W.
FEE		Tour Packaging \$255.00 Tour Directing \$255.00 Applications in Tour Manage-ment \$255.00 \$2255.00
REQUIREMENTS	Applicants are screened and enrolment has a quota	Must be over 18 years of age; completed Basic Travel (from the Travel Education Program)
DESCRIPTION	Designed to offer students a broad education in the field of leisure services. Graduates of the program become recreation workers in Community Recreation Agencies and resorts or other tourism facilities or attractions.	Credit-free program provides a complete overview of the tour management field. Offerda as evening classes. May be completed in one year or extended over a longer period.
PROGRAM	Leisure Services - Recreation Management (A Diploma Program)	Tour Management (three-72 hour courses)

MOUNT ROYAL COLLEGE 4825 Richard Road S.W. Calgary,AB T3E 6K6 Phone:(403)240-6343

CONTACT	Ms. Marlene Dreher, Crogram Co-ordinator, Faculty of Confinuing Education & Extension; phone 240-6928
DATES/LOCATION	Basic Travel: Fall & Winter Semesters Intermediate Travel: Winter & Spring Semesters Semesters Advanced Travel: Spring & Fall Semesters
FEE	Basic & Inter- mediate \$275.00 each Advanced \$425.00 (includes computer training)
REQUIREMENTS	
DESCRIPTION	Credit free program consists of three courses providing a complete overview of the travel industry. Basic and Intermediate Travel have 78 hours of instruction each. Advanced Travel consists of 78 hours of course instruction plus an additional 27 hours of computer training. Evening classes to accommodate partime students. May be completed in a one-year period or extended over a longer period of time.
PROGRAM	Travel Education (three courses)

NORTHERN ALBERTA INSTITUTE OF TECHNOLOGY 11762-106 Street Edmonton, AB T5G 2R1 Phone: (403)471-7422

CONTACT	Mr. C.J.A. Hardy, Program Head; phone 471-8680	Mr. J.L. Barlow, Program Head; phone 471-8679	Centre for Entrepreneur- ship; phone 454-7477
DATES/LOCATION	Commences August On campus	Commences 6 times during the year On campus	Course dates vary On campus
FEE	\$604.00	\$604.00	Varies with course taken
REQUIREMENTS	Applicant must have Grade 10, including English and Math	Applicant must have Grade 10 equivalent including English and Math	None
DESCRIPTION	Training in major aspects of baking, majority takes place in the shop developing the required skills, additional 220 hours in classroom learning baking theory, business matters and sanitation; program includes a 4 week work experience component in a bakery.	Prepare and display a variety of nutritious foods. Instruction is given in the areas of purchasing handling, and storing of food products to give students a sound understanding of profitability as it relates to the food service and hospitality industry. Students are also instructed in all the areas of cleanliness, sanitation, and good public relations.	A variety of workshops and short courses to assist one in becoming self employed
PROGRAM	Baking	Cooking	Entrepreneurial Training

NORTHERN ALBERTA INSTITUTE OF TECHNOLOGY 11762-106 Street Edmonton, AB T5G 2R1 Phone: (403)471-7422

CONTACT	Mr. Ralph Walker, Program Head, Hospitality Training, C.E.D; phone 471-7052	Mr. Raiph Walker, Program Head; phone 471-7052	Mr. D. Kulak, Program Head; phone 471-8692
OS .	Mr. Ralph Walker, Program H Hospitality Training, C.E.D; phone 471.	Mr. Ralph Walker, Program F phone 471	Mr. D. Progra phone
DATES/LOCATION	Multiple intakes commencing Sept., Jan., and Apr. On campus	Offered on various dates commencing in Sept. and Jan. On campus	Commences Sept. and Jan. On campus
FEE		\$101.00 per seminar	\$420.00
REQUIREMENTS	Applicants should have a minimum Grade 11 level of education and at least one year of related industry experience	None	Applicant must have Grade 10, including Math and English
DESCRIPTION	Provides a solid core of knowledge and skills applicable to a wide variety of superiors in the hotel/restaurant industry. Two different streams: Food and Beverage Management; and Rooms Division Management. May be completed on a full or part-time basis. Most valuable to persons with prior industry experience.	Hospitality industry personnel wishing to update their skills and revitalize their professional perspective will be interested in this series.	Designed to develop an appreciation for hygiene as a personal desire and public trust; the importance of proper care, safety and use in handling tools and equipment; develop skills associated with the preparation and handling of red meats, fish and poultry.
PROGRAM	Hotel and Restaurant Management	Hospitality Seminars	Retail Meatcutting

OLDS COLLEGE Olds, AB TOM 1P0 Phone: (403)556-8281

CONTACT	Ms. Marilyn Sharp, Rural Community Project Manager, Extension Services, phone 556-4644	
DATES/LOCATION	Dates will vary On campus - College farm	
FEE	Consult Extension Services	
REQUIREMENTS	None	
DESCRIPTION	Custom designed agricultural tours may be planned (for students, government and on governmental organizations, agricultural commodities, agribusiness and nongagicultural industry groups). Farms or specific operations (the beef, dairy, sheep, swine, and equine enterprises) are operated as commercial units for public viewing.	
PROGRAM	Agricultural Educational Tours	

RED DEER COLLEGE Box 5005 Red Deer, AB T4N 5H5 Phone: (403)342-3400

CONTACT	Mr. Ken Hammer, Chairman; phone 342-3461	Ms. Caroline Hunter, Program Manager, Hospitality & Tourism Department; phone 342-3151	Ms. Caroline Hunter, Program Manager; phone 342-3151
DATES/LOCATION	Commences Sept. On campus	Sept. through May On campus	Sept. through May On campus
FEE		Approx. \$1,500.00	Approx. \$1,500.00
REQUIREMENTS	Applicant must have a high school diploma with a 60% average in 5 appropriate subjects, questionnaire; two letters of reference; or apply as a mature student	Grade 10 with 60% GPA, with English 20/23, Math 20/23, or mature student status	Grade 12 with 60% GPA with English 30/33, Math 30/33, or mature student status
DESCRIPTION	The first two years of the program transferable to the University of Alberta and other post-secondary institutions.	Students complete an intensive co-operative program in one of the following areas: I. Front Office; 2. Food & Beverage Services; 3. Housekeeping; 4. Maintenance; 5. Food Preparation; 6. Marketing; 7. Accounting.	Students specialize in one of the following areas: 1. Rooms Division Management; 2.Food & Beverage Management; 3. Maintenance & Engineering Management; 4. Marketing & Sales Management; 5. Financial Management.
PROGRAM	Bachelor of Arts in Recreation Administration	Hospitality Certificate (1 year)	Hotel, Motel, Restaurant Management Certificate

RED DEER COLLEGE Box 5005 Red Deer, AB T4N 5H5 Phone: (403)342-3400

CONTACT	Ms. Caroline Hunter, Program Manager, Hospitality & Tourism Department; phone 342-3151	College Registrar; phone 342-3300	Ms. Karen Gooding. Chairperson; phone 342-3115
DATES/LOCATION	Sept. through July	On campus	Commences Sept. On campus
FEE	\$1,500.00		
REQUIREMENTS	Hotel, Motel, Restaurant Management Certificate and an interview with Program manager		Applicant must be at least 18 years of age; complete necessary forms and testing; personal interview; previous work experience or vocational, prevocational, prevocational or work skill training; a sincere desire to train and actively seek employment.
DESCRIPTION	Students complete management development courses plus 4 electives plus work experience (320 hours)	٠	Began in 1981 with the goal of providing employment readiness and job skill training to mentally handicapped adults residing in the community. Through job training and classroom instruction, the program strives to teach and modify work skills, attitudes and behaviour with the intent of preparing students for the demands of community based employment.
PROGRAM	Hotel, Motel, Restaurant Management Diploma	Middle Management Certificate Program(s)	Transitional Vocational Program (10 months)

SHAUGHNESSY SECONDARY SCHOOL 2336-53 Avenue S.W. Calgary,AB T3E 11.2 Phone:(403)243-4796

CONTACT	Mr. Dave Harvey, Technical Department Head, Resort Operation Teacher; phone 243-4796
DATES/LOCATION	Normal School semester
FEE	Regular High School Fees
REQUIREMENTS	Grade 9
DESCRIPTION	Regular High School Program
PROGRAM	Resort Operations

SOUTHERN ALBERTA INSTITUTE OF TECHNOLOGY 44th ft. 1015 Centre Street N.W. Calgary, AB T2E 2P8 Phone: (403)284-8841

CONTACT	Apprenticeship and Trade Certification Division; phone 297-6457	SAIT Registration and Information Centre; phone 282-2167	SAIT Registration and and Committee Centre: phone 282-2167
DATES/LOCATION	Determined by the Apprenticeship and Trade Certification Division On campus	See Continuing Education Calendar for specific dates On campus in the Highwood Dining Room	
FEB	No tuition fees; but student gets a training allowance from CEC while at SAIT	\$250.00 (does not include books or supplies)	Vary, depending on course
REQUIREMENTS	Applicants must have Grade 9, be at least 16 years of age; must be working with a qualified journeyman	Applicant must be at least 18 years of age.	None
DESCRIPTION	Registered apprentices in the baking industry attend SAIT 8 weeks each year for technical training in SAIT's laboratories. Three year program.	Develops bar mixology skills through instruction and practical application in the Highwood Dining Room.	Many courses offered from Cook Upgrading, Hospitality Management Certificate Program to general interest courses such as: Oriental Cooking, Buffets, Knowledge of Wines, Cake Decorating, Sausage Making, etc.
PROGRAM	Baker Apprentice	Bar Mixology	Continuing Education (Vary from one day to weeks in length)

SOUTHERN ALBERTA INSTITUTE OF TECHNOLOGY 4th fl. 1015 Centre Street N.W. Calgary, AB 72E 2P8 Phone: (403)284-8841

CONTACT	Registration and Information Centre; phone 282-2167 OR Mr. Werner Kohl, Program Co-ordinator, Hospitality Careas Department; phone 284-8942	Apprenticeship and Trade Certification Division, phone 297-6457	
DATES/LOCATION	Commences each fall On campus - bakery	Determined by the Apprenticeship and Trade Certification Division On campus	
FEE	\$964.00 (includes lab and linen fees; not books or supplies)	No tuition, student gets a training allowance from CEC while attending SAIT	
REQUIREMENTS	35 AB High School credits with at least 50% in Grade 10 English and Grade 10 Math, or the equivalent	Applicants must have Grade 9 and be at least 16 years of age	
DESCRIPTION	A 36-week program preparing people to enter the baking industry, provides theoretical and practical trade training to enable graduates to enter the commercial baking industry.	Registered apprentices in the cooking industry attend SAIT 8 weeks each year for technical training in SAIT's laboratories and commercial kitchens.	
PROGRAM	Commercial Baking (1 year)	Cook Apprentice	

SOUTHERN ALBERTA INSTITUTE OF TECHNOLOGY 4th fl. 1015 Centre Street N.W. Calgary, AB T2E 2P8 Phone: (403)284-8841

CONTACT	Entrepreneurial Centre, Business Education Department; phone 284-8614	Registration & Information Centre; phone 282-2167 OR Ms. Anna Mbleher, Food and Berber, Food and Beverage Instructor; phone 284-7042	Registration & Information Centre; Optione 284-8841 Optione 284-8841 Mr. John Carstairs, Head; phone 284-8612
DATES/LOCATION		Recurring throughout the year On campus - Highwood Dining Room	Recurring throughout the academic year On campus
FEE	\$357.00	Basic and Advanced \$141.00 each (does not include books or supplies)	Based on the courses taken
REQUIREMENTS	No educational prerequisite; approval of co-ordinator required	Applicant must have a good have a good knowledge of written and spoken English; Food and Beverage Basic is a prerequisite for Advanced.	AB High School diploma or equivalent with English 30/33. Math 20; interview by Program Manager & industry executives, assessed by Counselling Department
DESCRIPTION	Clients will have the necessary skills and plans to start and operate a business.	Provides training in dining room service and advanced food and beverage service in SAIT's Highwood Dining Room.	A part-time, Continuing Education certificate program which involves eight courses: six courses are required, two are electives.
PROGRAM	Entrepreneurial Skills (15 weeks)	Food and Beverage Service: a) Basic, b) Advanced (4 weeks each)	Hospitality Management Certificate Program

SOUTHERN ALBERTA INSTITUTE OF TECHNOLOGY 4th fl. 1015 Centre Street N.W. Calgary,AB T2E 2P8 Phone:(403)284-8841

CONTACT	Mr. Jack Switzer, Business Education Department; phone 284-8783	Registration & Information Centre; Centre; ON Mr. Carl Link, Mr. Carl Link, Program,	Registration & Information Centre; Centre; Ton Eynebuik; phone 284-8944 Reinhard Trexler; phone 284-8943
DATES/LOCATION	Jan. to Apr. On campus	Commences each fail On campus	Commences each fall with two intakes On campus
ÉEE	\$150.00 (tentative)	First year: \$649.00 Second year: \$680.00 (soes not include books and supplies) \$400.00 - \$640.00	1st year: \$1,017.00 (10 mos) 1st year: \$929.00 (9 mos) 2nd year: \$785.00
REQUIREMENTS	An introductory marketing course	AB High School diploma or equivalent with English 30/33 and Anth 20; interview by panel of industry executives and Program Manager; assessed by Counselling Department	35 AB High School credits with 50% or better in Grade 10 Math and English or equivalent
DESCRIPTION	A 60 hour course re: the marketing of hotel and convention services, can be taken independently or as part of the Tourism Marketing diploma.	A two-year diploma program; students acquire a broad base of management and technical skills required to assume responsibilities in the hospitality and tourism industry.	A two-year practical program in commercial cooking; provides theory and practical training for entry to the commercial cooking field.
PROGRAM	TOU.351 Hotel and Convention Marketing	Hotel and Restaurant Administration	Professional Cooking Diploma

SOUTHERN ALBERTA INSTITUTE OF TECHNOLOGY 4th fl. 1015 Centre Street N.W. Calgary, AB T2E 2P8 Phone: (403)284-8841

CONTACT	Registration & Information Centre; Centre; Ophone 282-2167 OR M. Gerritt Deleuw, Program Co-ordinator; phone 284-8362	Registration & Information Centre; Phone 282-2167 OR Ms. Karen Ms. Karpuk, Program Co-ordinator; phone 284-8783	Ms. Susan Spatuk, Program Co-ordinator; phone 284-8366
DATES/LOCATION	Commences Sept. and Jan. On campus	Commences Sept. and Jan. On campus	Commences each fall On campus
FEE	\$520.00 (includes lab and linen fees; does not include books and supplies)	Approx. \$600.00 per year	\$606.00
REQUIREMENTS	Alberta Grade 10 or equivalent with 50% in Grade 10 English and Grade 10 Math; physically fit	Alberta High School diploma or equivalent with at least 50% in English 30/3. Math 30 or equivalent is highly recommended.	AB High School diploma or equivalent with 50% in English 30/33; screening process
DESCRIPTION	Students learn to break beef quarters into primal cuts, and to prepare beef, veat, lamb, pork and poultry retail cuts.	Graduates may look forward to sales and marketing positions leading to middle management opportunities in one of: the hospitality industry, transportation, events and attractions, government sector, private sector associations, and suppliers of goods & services. Attendance either full or part-time basis.	A two-year diploma program; prepares students to enter travel agencies or related organizations.
PROGRAM	Retail Meat Cutting (16 weeks)	Tourism Marketing Diploma (2 year program)	Travel Counselling Diploma

UNIVERSITY OF ALBERTA Administration Building Edmonton, AB T6G 2M7 Phone (403) 492-3113

CONTACT	Professor . Valerte Valerte Blakely, Associate Chairman (Under-Program); phone 492-5171 fax 492-2364
DATES/LOCATION	Commences Sept.
FEE	
REQUIREMENTS	
DESCRIPTION	The BA. (Rec. Admin.) Degree program is composed of 32 single-term 3 credit courses (or their equivalent) following a previous year of university study of 10 single-term 3 credit courses. The professional program consists of a core and a pattern program. The core program (20 single-term courses) focuses on the practice of administration in the recreation field in Canada and the study of evolution of concepts of leisure/fecreation in Canadian society, implications for a professional career in the recreation field. Pattern program is made up of equivalent of 12 single-term courses in chosen area of interest. The Tourism Pattern is aimed at preparing students for professional/daministrative positions in fourism planning, policy making/management, especially at the community or regional level.
PROGRAM	Bachelor of Arts in Recreation Administration

UNIVERSITY OF ALBERTA Administration Building Edmonton, AB T6G 2M7 Phone: (403)492-3113

CONTACT	Dr. Guy S. Swinnerton, Department Department Gradinam and Graduate Program co-ordinator; phone 492-267 fax 492-2364
DATES/LOCATION	
FEB	
REQUIREMENTS	
DESCRIPTION	The program provides an opportunity to undertake advanced study in the administration of recreation services, emphasizing the acquisition of theoretical knowledge and the development of research and practical skills for effective policy making, planning and program management. A student enroled in the program must complete a minimum of eight single-term courses and undertake research leading to the completion of a thesis. The program provides for specialization in tourism research.
PROGRAM	M.A. (Recreation) Degree

UNIVERSITY OF CALGARY 2500 University Drive N.W. Calgary, AB T2N 1N4 Phone: (403)220-6645

CONTACT	Faculty of General Studies; phone 220-5881	Faculty of General Studies; phone 220-5881
DATES/LOCATION	Commences Sept. On campus	Commences Sept. On campus
FEE		
REQUIREMENTS	Applicants must have a High School diploma with a 60% average in 8 papropriate Grade 12 subjects. As of 1990/91, students are required to show competence in a second modern language.	Applicant must have a High School diploma with a 60% average in five appropriate Grade 12 subjects.
DESCRIPTION	This liberal arts program offers students an interdisciplinary understanding of leisure and tourism in a broad social context. Students take required courses in the sociology of leisure; the geography of recreation, amenity and tourism; the management of travel and tourism; western heritage; and a non-western world area; as well as in leisure and society.	This minor program allows students an interdisciplinary understanding of leisure and tourism through a combination of required and optional courses in the social sciences; physical education; policy and environment, and leisure, tourism and society. A total of five full-course equivalents is required.
PROGRAM	Bachelor of Arts with a Major in Leisure, Tourism and Society	Bachelor of Arts with a Minor in Leisure, Tourism and Society

UNIVERSITY OF CALGARY 2500 University Drive N.W. Calgary,AB T2N 1N4 Phone:(403)220-6645

CONTACT	Ms. Judy Russell, Faculty of Continuing Education; phone 220-4995	Ms. Judy Russell, Faculty of Continuing Education; phone 220-4995
DATES/LOCATION	Dates will vary On campus	Dates will vary On campus
FEE	\$165.00	\$165.00
REQUIREMENTS	Applicant must have a High School diploma or 23(plus) with suitable experience; persons may participate in a course without formally working toward a certificate.	Same as above
DESCRIPTION	Introduction to the convention and business meeting, special convention facilities and services requirements, convention marketing at micro-levels, and convention accounting controls.	Investigation of new opportunities for investment in tourism enterprises. Analysis of planning and strategies employed in the marketing of supportive products and services such as auto rentals, entertainment centre, souvenir items, clothing and other items which constitute important products and services consumed by visitors. Maximization of revenues from tourism through fuller utilization of resources.
PROGRAM	Convention and Business Meeting Management	Entrepreneurship in Tourism and Hospitality

UNIVERSITY OF CALGARY 2500 University Drive N.W. Calgary,AB T2N 1N4 Phone; (403)220-6645

CONTACT	Ms. Judy Russell, Faculty of Continuing Education; phone 220-4995	Ms. Judy Russell, Faculty of Continuing Education; phone 220-4995
DATES/LOCATION	Dates will vary On campus	Dates will vary On campus
FEE	\$165.00	\$165.00
REQUIREMENTS	Same as above	Same as above
DESCRIPTION	Factors which contribute to the planning, development and management of successful events and attractions in the tourism/hospitality industry. Regional planning - defines a set of complementary events and attractions; analytical research - identifies gaps in the existing range of events/ attractions. Special attention given to the importance of creativity in designing and implementing innovative tips of events and attractions.	Capital cost requirements of public/private tourism projects; financial elements of feasibility studies/capital budgeting; sources of capital - through public/private avenues (international and national development banks, bonds, syndications, insurance companies, traditional and nontraditional lending institutions); role of government in capital investment decisions.
PROGRAM	Events and Attraction Management	Financial Planning for the Tourism and Hospitality Industry

UNIVERSITY OF CALGARY 2500 University Drive N.W. Calgary,AB T2N 1N4 Phone:(403)220-6645

CONTACT	Ms. Judy Russell, Faculty of Confinuing Education; phone 220-4995	Ms. Billie Summer, Faculty of Continuing Education; phone 220-4719	
DATES/LOCATION	Dates will vary On campus	Dates will vary with courses offered On campus Edmonton is the site of many options and specialization courses	
FEE	\$165.00		
REQUIREMENTS	Same as above	Acceptance will be based on an application which is reviewed by an advisory board comprised of members from Alberta Cuiture, the University of Calgary and an external leading practitioner in the field	
DESCRIPTION	An overview of the dining-out business. Captive and non-captive establishments; general areas of management concern covering artlines, hotels, independent restaurants, and franchise and chain operations.	A unique work/study program for either individuals involved in the historic resource management process or who are about to enter the field. Courses will be of interest to architects, planners, interpreters, conservators, curators, design technologists, technology trades, historian and researchers.	
PROGRAM	Food Services Management	Historic Resource Management	

UNIVERSITY OF CALGARY 2500 University Drive N.W. Calgary, AB T2N 1N4 Phone; (403)220-6645

CONTACT	Ms. Judy Russell, Faculty of Continuing Education; phone 220-4995	Ms. Judy Russell, Faculty of Education; phone 220-4995	
DATES/LOCATION	Dates will vary On campus	Dates will vary On campus	
FEE	\$165.00	\$165.00	
REQUIREMENTS	Applicant must have a High School diploma or 23 (plus) with suitable experience; persons may participate in a course without formally working toward a certificate.	Same as above	
DESCRIPTION	Examination of the nature and roles of labour laws and labour relations in the resolution of issues affecting employers, employees and the public interest within the hospitality industry.	An overview of the principal functions and institutions within the accommodations sector, including hotels, condominiums, and time share facilities. Focus will emphasize general areas of management concern.	
PROGRAM	Hospitality Law and Industrial Relations	Hotel and Lodging Management	

UNIVERSITY OF CALGARY 2500 University Drive N.W. Calgary, AB T2N 1N4 Phone: (403)220-6645

CONTACT	Ms. Judy Russell, Faculty of Continuing Education; phone 220-4995	Director, Executive Programs, Froulty of Management; phone 220-6600 fax 282-0095
DATES/LOCATION	Dates will vary On campus	Apr. 16 - May 3 Jasper Park Lodge May 27 - June 1 U of C campus
FEE	\$205.00	\$10,500.00
REQUIREMENTS	Same as above	Submit a personal application as well as be nominated by a senior executive, preferably immediate supervisor, familiar with your past work and future aspirations. Minimum of 10 years business experience.
DESCRIPTION	Introduction to the study of tourism and hospitality. To familiarize students with the structure, nature and functioning of the tourism? hospitality system, particularly as these relate to Alberta. How principles of management in functional areas must be adapted for effective management. The economic, social, cultural, political and technological dimensions of tourism.	The 1st 3 weeks at Jasper Park Lodge look at concepts within the various functional areas of an organization. The 4th week on U of C campus has an external focus: corporate social responsibility, business/government, crisis management, business ethics, strategic/flong range planning, management of change. Offers invaluable knowledge to leader/manager in the dayto-day and long-tern aspects of his/her career.
PROGRAM	Principles of Tourism and Hospitality	Professional Certificate (Executive Development)

UNIVERSITY OF CALGARY 2500 University Drive N.W. Calgary,AB T2N 1N4 Phone; (403)220-6645

CONTACT	Ms. Judy Russell, Faculty of Continuing Education; phone 220-4995	Ms. Judy Russell, Faculty of Continuing Education; phone 220-4995
DATES/LOCATION	Dates will vary On campus	Dates will vary On campus
FEE	\$165.00	\$165.00
REQUIREMENTS	Applicant must have a High School diploma or age 23 (plus) with suitable experience; persons may participate in a course without formally working toward a certificate	Same as above
DESCRIPTION	Covers principles of successful resort area development and operations. Emphasis is on the concept of the total destination area in which a full range of attractions, facilities, services, activities and transportation modes must be brought together to provide market appeal and operating efficiency.	Introduction to and analysis of informational requirements for tourism administration and planning. Impact on the tourism industry of new technology such as Prestel and Telidon, together with new and potential uses of electronic innovation in a rapidly changing environment.
PROGRAM	Resort Area Management	Technological Innovations in Tourism and Hospitality

UNIVERSITY OF CALGARY 2500 University Drive N.W. Calgary, AB T2N 1N4 Phone: (403)220-6645

CONTACT	Ms. Judy Russell, Faculty of Continuing Education; phone 220-4995	Ms. Judy Russell, Faculty of Continuing Education; phone 220-4995
CON	Ms. Judy Russell, Faculty of Continuing Education; phone 220-	Ms. Judy Russell, Faculty of Continuing Education; phone 220-
DATES/LOCATION	ill vary pus	ill vary pus
DATES	Dates will vary On campus	Dates will vary On campus
FEE	Varies according to the course taken	\$205.00
REQUIREMENTS	above	above
REQUI	Same as above	Same as above
DESCRIPTION	Designed to meet the needs of individuals working in all sectors of tourism/hospitality. Those presently employed in a supervisory or junior management position who seek to upgrade skills and personal effectiveness will find great value in the program. The certificate is being developed in close cooperation with industry advisors, focusing on basic management principles and specific applications in the tourism and hospitality industry.	Assessment of the demand for travel from local, national and international perspectives. Development of strategic promotional programs for local, national and international markets. Determination of market shares and application of modern marketing concepts (principles) to business management.
PROGRAM	Tourism and Hospitality Management	Tourism and Hospitality Marketing

UNIVERSITY OF CALGARY 2500 University Drive N.W. Calgary,AB T2N 1N4 Phone:(403)220-6645

CONTACT	Ms. Judy Russell, Faculty of Continuing Education; phone 220-4995	Ms. Judy Russell, Faculty of Continuing Education; phone 220-4995
DATES/LOCATION	Dates will vary. On campus	Dates will vary On campus
FEE	\$165.00	\$165.00
REQUIREMENTS	Same as above	Same as above
DESCRIPTION	Introduction to concepts of strategic and functional planning approaches, relationship between government and the private sector in tourism planning, and the political environment of planning. Analysis of techniques for identifying and classifying land resources suitable for tourism development. Emphasis on processes and procedures that enable government and business to work together in the development of resources for tourism can business to work together in the development of resources	Factors that impact the transportation sectors (airline and ground transportation, deregulation proposals, cooperation and competition among scheduled carriers) and an examination of pricing, scheduling, and operating issues as they affect tourism.
PROGRAM	Tourism Policy and Planning	Transportation Management

UNIVERSITY OF CALGARY 2500 University Drive N.W. Calgary,AB T2N 1N4 Phone:(403)220-6645

CONTACT	Ms. Judy Russell, Faculty of Education; phone 220-4995
DATES/LOCATION	Dates will vary On campus
FEE	\$165.00
REQUIREMENTS	
DESCRIPTION	New developments in the management of competent, effective, and profitable travel agency operations. Among the areas covered will be marketing, financial administration, employee development, franchise operations, automation and technological developments and implications.
PROGRAM	Travel Agency Management

UNIVERSITY OF LETHBRIDGE 401 University Drive Lethbridge,AB T1K 3M4 Phone: (403)329-2231

CONTACT	Dr. Winter, Co-ordinator; phone 329-2680
DATES/LOCATION	Commences Sept.
FEE	
REQUIREMENTS	
DESCRIPTION	Multi-disciplinary major in Recreational Studies (see calendar for more details).
PROGRAM	Bachelor of Arts in Recreation and Leisure

VICOM LTD. 11603-165 Street Edmonton,AB T5M 3Z1 Phone:(403)452-4082

CONTACT	Mr. Dan Chugg, President; phone 452-4082
DATES/LOCATION	Dates are not predetermined. Edmonton (facilities at no extra charge for groups less than 40)
FEE	\$50.00 per part- icipant (minimum 12 part- icipants)
REQUIREMENTS	None
DESCRIPTION	This half day seminar will be of interest to government and corporate communications and training officers involved in the development and delivery of an efficient and costeffective communications strategy which will fulfill short, mid and long term requirements.
PROGRAM	The Development and Delivery of Effective Video-Based Training and Communication

YELLOWHEAD REGION EDUCATION CONSORTIUM P.O. Box 6690 Hinton, AB T7V 1X8 Phone: (403)865-7666

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CONTACT	Ms. Brenda Schulze; phone 865-7666	Ms. Brenda Schulze; phone 865-7666	Ms. Brenda Schulze; phone 865-7666
DATES/LOCATION	2 sections offered: Hinton and Edson	Hinton	Tentatively Jan. 29 to May 18, 1990 Hinton
FEE			Funded by CJS
REQUIREMENTS			Participants must meet institutional and Canadian Jobs Strategy (CJS) criteria
DESCRIPTION	Delivering Institution: Northern Alberta Institute of Technology	Delivering Institution: Westerra	Introduces students to the food services industry. Upon successful completion, students will be allowed to challenge the first year apprenticeship examination.
PROGRAM	Building Service Worker	Industrial Worker Program	Pre-Employment Cooking (16 week)



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Accommodation Administration Diploma (Educational Institute)	Agricultural Educational Tours	Alberta Cook Apprenticeship Technical Training	Alberta Food and Beverage Server	Area image Development	Bachelor of Arts in Recreation and Administration	Bachelor of Arts in Recreation and Leisure	Bachelor of Arts with a Major in Leisure, Tourism and Society	Bachelor of Arts with a Minor in Leisure, Tourism and Society	Baker Apprentice	Baking .	Baking First year	Bar Mixology	Bartending	Bartending II	Bartending III	Building Better Relationships Through Personal Communications	Building Service Worker	ashier	Client Service	Commercial Baking	Commercial Bartending	Commercial Cook	Commercial Cooking	Commercial Cooking Program	Community Recreation Leadership	Comprehensive Diploma (Educational Institute)	Continuing Education

Convention and Business Meeting Management
Cook Apprentice
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Cruises, Tours and Packages
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Customer Relations & Positive Attitude Seminar
Customer Relations Seminar
Customer Relations Training - Retail Industry
Customer Relations/Job Entry Seminar
Customer Satisfaction (Service) That Pays For Managers
Customer Satisfaction (Service) That Pays For Staff/Managers
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Events and Attraction Management
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ploma (Educational Institute)
Food and Beverage Service - Level II

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